

MII Playback

Monthly Newsletter

December 1993

Volume 3, Number 9

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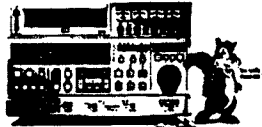
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The MII Users Association of America makes a great format even better. Join a group of service, equipment, independent production facilities, and network-affiliated and independent television stations dedicated to the MII format. For more information about the organization and for a copy of our new recent newsletter, call Jennifer Smith or David Orley, Executive Director of the independently-funded MII Users Association of America.

MII
Users Association of America

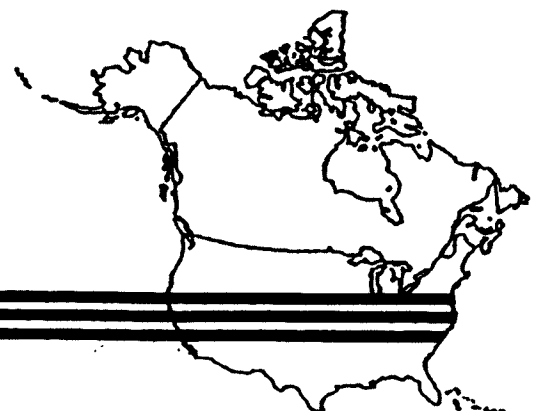
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MII

Users Association of America



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If your company is interested in becoming a corporate sponsor of the MII Users Association for the low annual donation of \$250.00, call User Headquarters for details. Benefits include a prominent company listing with your logo on the inside front cover of each newsletter, a complimentary subscription to the newsletter, a certificate indicating your good standing with the association, and patronage from association members.

MIJ Playback is a monthly newsletter published by the MII Users Association for the benefit of the members.

Executive Director David R. Gardy
Publications Editor Jennifer L. Beers

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of Panasonic, the MII Users Association, or its members. Neither Panasonic nor the association assumes responsibility for the statements made herein nor for the alteration of any technical equipment. It is advised that you consult an authorized Panasonic dealer before attempting to repair equipment on your own.

The MII Users Association can be contacted at:
MIJ Users Association
c/o Gardy McGrath International, Inc.
1950 Roland Clarke Place
Suite 100
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1993 . . . The Year in Review

In looking back on the association activities of the last year, it is clear that the growth and existence of our association has had a profound impact on the market as a whole. A day doesn't go by when some user will tell me that MII wouldn't continue to exist without our group. While I don't think that's entirely true, it's clear that the active support of our members (now numbering over 1,200) has allowed us to play an important role in determining our format's growth and acceptance...and we are grateful to all members for their support.

1993 saw the introduction of the MII training tapes to the membership. These aids were quickly snapped up by many users who saw the value in seeing maintenance and other procedures performed on video...resulting in more precious revenue for the association coffers and better knowledge in the field. In the early part of the year, Mr. Ted Ellsworth responded to the association with a re-vamped Panasonic 2000 Service Program that has worked well to serve members and could be considered a prototype for other manufacturers to emulate as an example of first rate customer support. I think the excellent word-of-mouth reputation this program has created has been a key in the continued steady growth of MII sales. The U-Matic retirement party was a big hit with a slew of 3/4" users trading in their equipment to join the MII fraternity.

NAB saw the association active internationally with new members from around the world. MII Man was everywhere on the convention floor and our booth activities had Sony executives buzzing. The NAB MII Users meeting was a great success with MII users and Panasonic

representatives sharing their ideas to help the format grow. This year, membership dues were instituted along with other revenue generating endeavors including a corporate sponsorship program (thanks again *In Motion*, *TV Technology*, and *Videography*) as we continued in our fund raising efforts to obtain matching funds from Panasonic in the next fiscal year. Sony was sued by Florida Video Systems for allegedly engaging in restraint of trade practices in trying to prevent MII equipment from being offered on this dealer's shelves. (What could they be so paranoid about?)

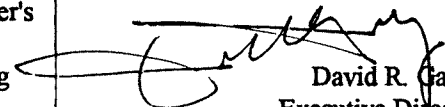
The Users Association began its own advertising campaign in trade journals to solicit members and keep the format presence in the limelight. Panasonic supplemented this at year's end with their own campaign featuring some excellent ads displaying MII's animation capabilities.

The year ended with a highly "charged" debate about batteries...and although it seemingly pits one user's experience against the manufacturer's opinion, the result is an excellent awareness level on the issue among both users and the manufacturers. Panasonic has responded well by investigating the problem and exhibited the willingness to take corrective action if necessary. To those who have strong opinions on this issue, it may not have been the most pleasant situation, but it has benefitted everyone's knowledge to help serve the users better. And that is why we exist.

What about 1994?

Well, many think the "MULTIMEDIA" REVOLUTION is here and that NAB will be the watershed event that changes post

production with the advent of broadcast quality non-linear digital editing systems. But the multimedia revolution is so diverse and complex with ramifications no one can comprehend, and it's hard to say what this portends for MII. The large population of MII machines in the market, their reliability and their value as production tools ensures that MII at the very minimum will still play a vital role as an acquisition and animation format for years to come. The truth is that MII machines, as with Betacam SP units, will continue to be integrated into a myriad of multimedia applications in the near term. When you see the word "MultiMedia," just remember the "two M's" to remind you that "MII" will play a vital role. And the MII Users Association will be there to assist the format's continued growth in the process. Thanks to all those who worked so hard and contributed to the association's support in '93 (including Panasonic) and good luck to all in 1994.



David R. Gurdy
Executive Director
MII Users Association of America

I leave you with these wise words:

"You need to listen to your customers. It's extremely important to listen to the people who buy your products and to the people who sell them. Listening to consumers is not only the core of our business philosophy, but it is the foundation on which the company was built back in 1918."

-Chairman Matsushita of
Matsushita Electric

Have you submitted your 1993-1994 membership dues?

This form and a \$25.00 fee are required to continue membership in the association and receive this monthly newsletter. Please don't hesitate. (Thanks to the many who have already sent in their membership fees!) We have tried to make this form as simple as possible. Please take the time to fill it out now. We would appreciate it if you would take a few extra minutes to provide the information in the "optional" section so that we may better serve the association. This form and your \$25.00 dues must be returned *immediately*. ***Make checks payable to the MII Users Association of America. Return to: MII Users Association of America, c/o Gardy-McGrath (Int'l), Inc., 1950 Roland Clarke Place, Reston, VA 22091. Phone (703) 620-6000, fax (703) 620-0451.***

Membership Registration Form

Date: _____

Contact Name: _____

Company Name: _____

Mailing Address: _____

Phone Number: _____ Fax Number: _____

Type of Business/Services: _____

Optional:

How did you hear about the association? _____

Check all that apply:

MII User _____ MII Owner _____ MII Dealer _____ MII Repair Center _____ Other _____

If you own MII, how long have you had it? _____

What model numbers? _____

If you do not own MII, are you planning to get it? _____

Additional Comments: _____

Method of Payment: _____

Check or Credit Card (VISA or MC only) Number: _____

Expiration Date: _____ Authorized Signature: _____

Please submit membership fees by Oct. 1, 1993. Dues cover the period from Sept. 1, 1993 through Sept. 1, 1994.

Received: _____ Membership List: _____ Mailing List: _____

Professional want ads

WANTED

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American Magnetic Media is looking for a few hard working, eager, professional customers to utilize our video tape duplication services.

Applicant's must fit the following:

- *Appreciates customer support
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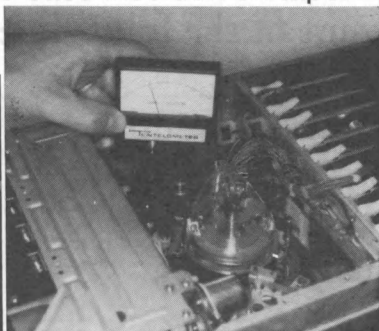
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HPG-1 \$645
S2 stand \$225



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Universal Design, works with MII or VHS formats.
Scale reads directly in gram-centimeters.
Accurate, rugged, Built in U.S.A..
Use "Factory" readings in manual.

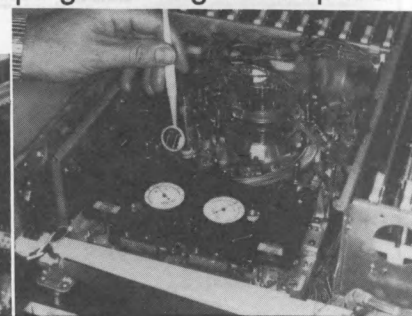
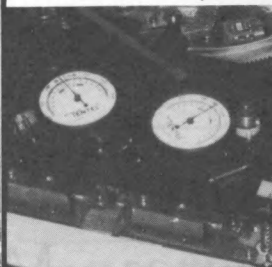
TQ-600 \$295



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Reads reel table heights directly in .001"/.1mm
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Allows accurate tape guide height set-up too.

TSH-MII \$545



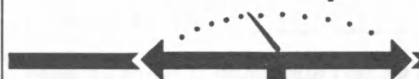
SPECIAL MII PACKAGE PRICE!

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U.S. Government Bids for Production Services -- Protest Letter

The following is a memo sent to all Panasonic dealers regarding Panasonic's legal action with the U.S. Government to remove the unduly restrictive specification in government production service contracts that requires all field work to be done with Betacam SP equipment. Following the memo is a sample protest letter that can be used to challenge government bids that still have such a restriction.

To: All authorized MII Dealers

Subject: U.S. Government Bids for Production Services

Each year various agencies and departments of the U.S. Government issue hundreds of bids for production services. These bids include production services for training programs, public information programs, Public Service Announcements, and various other applications.

From time to time, these bids may specify that field production must be performed on Betacam format equipment. Panasonic has taken legal action to protest these specifications as being unduly restrictive. We've been very successful in challenging these specifications, forcing a change to allow the use of MII for field acquisition in every case.

Attached is a copy of a sample protest letter that your production company customers may use to protest U.S. Government bids that include the Betacam restriction. Feel free to give a copy of the letter to your customers. Please note that these protests should only be used for bids for production services. They should not be used to protest bids for hardware procurement.

Your production company customers should copy this letter on their letterhead, filling in the blanks (their name, agency name, bid number, etc.) as appropriate. Upon request, we will furnish a copy of this letter on computer disk (3.5" PC, WordPerfect). The letter should be used to make a protest directly to the agency issuing the bid. It should not be used to issue a protest to the Government Accounting Office (GAO), which requires a different format. A GAO protest should be made only after an agency rejects the original protest.

Please feel free to contact the Panasonic Government Marketing Department at (301) 738-3840 if you or your customers have any questions.

(Letter follows on page 6)

SPECIALIZED COMMUNICATIONS

**AUTHORIZED INDEPENDENT MII SERVICE CENTER
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**SPECIALIZING IN ORIGINAL AND NEW MII UNITS
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JVC PROFESSIONAL VIDEO**

CALL 1-800-359-1858

[Production Company Letterhead]

(contracting officer)

Page _____

(date)

(name of agency)

(address)

(city, state, zip)

Attn: (contracting officer)

Re: Sol. No. _____

Dear Mr./Ms. _____ :

(Name of Production Company) hereby protests Solicitation No. (the Solicitation or RFP number) issued by the (name of agency) for the acquisition of a videotape production entitled ("title of production"). The basis for protest is that the Solicitation is unduly restrictive and exceeds (agency)'s minimum needs.

In the Solicitation, Section C, _____ of the solicitation, offerors are required to produce the videotapes in Betacam SP format. This Section also requires offerors to produce a (format) master tape and (number) VHS duplicates. The RFP does not allow use of the MII format.

It is well established that a solicitation's specifications must be drawn in a manner that promotes competition and does not unduly restrict offerors from proposing how best to meet the government's minimum needs. FAR 10.002. In particular, it is illegal to require compliance with a proprietary or restrictive specification when alternative specifications would meet the government's needs as well. As stated in FAR 10.002(3):

(3) In solicitations, agencies shall include specifications and purchase descriptions that:

(i) Permit full and open competition; and

(ii) Include restrictive provisions or conditions only to the extent necessary to satisfy the minimum needs of the agency or as authorized by law.

48 C.F.R. 10.002(3).

Agencies are required to specify their needs in terms of functional or performance requirements. FAR 10.002(b). In this regard, agencies may not specify a particular brand name product or feature unless competitive products could not possibly satisfy the government's needs. As stated in FAR 10.004(b)(2):

(2) Purchase descriptions shall not be written so as to specify a particular brand name, product, or feature of a product, peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, unless:

(i) The particular brand name, product, or feature is essential to the Government's requirements, and that other companies' similar products, or products lacking the particular feature, would not meet the minimum requirements for the item; and

(ii) The authority to contract without providing for full and open competition is supported by the required justifications and approvals (see 6.302-1).

48 C.F.R. 10.004(b)(2).

In Southern Technologies, Inc., B-224328, January 9, 1987, 87-1 CPD 42, the Comptroller General sustained a protest against the required use of a proprietary specification. In Southern Technologies, the Navy sought to replace burners and controls on three existing high temperature hot water generators at the U. S. Naval Academy. The solicitation specified that the replacement burners and controls be manufactured by the Coen Company, Inc. and that no

(Continued on next page)

(contracting officer)

Page _____

(date)

other manufacturer's products would be acceptable. The Comptroller General struck down the Navy's use of this proprietary specification, finding that the Navy failed to show that the replacement burners and controls of competing manufacturers could not meet the Navy's needs.

In (name of Production Company)'s case, (agency)'s requirement that the videotapes be produced in Betacam SP videotape is unduly restrictive. The Betacam format, which is proprietary to Sony Corporation, is not the only videotape format available that meet the solicitation's specifications. The MII (pronounced "M Two") format manufactured by Panasonic is a 1/2 inch video format that meets or exceeds Betacam SP specifications. If not blocked by (agency)'s restrictive specifications, (name of Production Company) could shoot the videotapes using Panasonic's 1/2 inch MII videotape format and then produce the edit master tape on one tape, as permitted by the Solicitation.

The MII format is well-accepted in the video industry. For example, NBC uses Panasonic's MII format in its network programming. Moreover, Panasonic's MII format is less expensive than the Betacam SP format, which would allow (name of Production Company) to reduce its costs and pass the savings on to (agency).

By way of analogy, (agency)'s insistence that offerors produce the tape in Betacam format is no better than forcing a contractor to use an IBM Personal Computer in a procurement for a training manual. If an agency needs a training manual for its personnel, it simply does not matter whether the contractor uses an Apple Macintosh, Compaq or Dell computer to write the manual. To insist that a contractor use an IBM computer to perform would be unduly restrictive when the contractor could use competing computers just as well.

Returning to (name of Production Company)'s case, the deliverable in the RFP is a videotape production. The method of performance, which is not a deliverable, must be left to (name of Production Company)'s discretion. Accordingly, it is unduly restrictive for (agency) to force (name of Production Company) to use Betacam SP format to produce the video tapes when the MII format would meet (agency)'s minimum needs as well.

[Optional] The fact that some stock footage was previously captured on Betacam SP does not justify limiting competition to a proprietary specification. To use the existing Betacam SP footage, (name of Production Company) would transfer the footage to MII format using Panasonic's component dubbing technique. This would result in no material degradation of the Betacam SP tape. Indeed, in the normal course of its business, (name of Production Company) routinely incorporates Betacam SP, VHS, and 3/4 inch U-matic stock footage into its MII productions, all without any adverse effect. Considering that the (agency) will be distributing its film on VHS, which is of far lesser quality than either Betacam SP or MII tape, Betacam SP dubbed to MII would surely satisfy the (agency)'s minimum needs for production.

In conclusion, (name of Production Company) asks (agency) to amend the RFP to delete the requirement that the video be produced in Betacam SP format, to allow the use of alternative production formats, and to extend the due date for receipt of proposals thirty days after the date the amendment is issued. If (agency) denies this agency protest or does not decide the protest by _____, 199____, then (name of Production Company), noting that the RFP is now due on _____, 199____, intends to protest the Solicitation to the General Accounting Office.

Thank you for your prompt attention to this protest.

Respectfully submitted,

(Name)

(Title)

(Production Company Name)

Letters to the Editor

Dear David,

Enclosed you will find my check for \$25.00 to maintain our status as MII users. I will be watching the mail truck closely each day in the hopes that it will contain the trophy that was shown being awarded to the "MII Dude" in the current issue of *Playback*.

I do appreciate you calling me the first MII user, and not the "oldest," although with each passing day I am getting older.

I read with great interest my comments at the last users group meeting. When I shared them with the head of our writing department, she informed me that she, in fact, should write whatever it is I say in public in the future.

You would be amazed how well people can edit you after you have stood up and made a fool of yourself in public.

Sincerely, thank you for printing it and hopefully, I said something that might make an impact on someone, someday. We'll see. As always, if there is anything I can do for the organization or you, please don't hesitate to give me a call. Thank you again.

*Jerry Beck
Vanguard Productions*

Dear Dave,

As I promised in our phone conversation earlier today, you will find enclosed copies of correspondence and reference literature regarding my year-long effort to try to get Panasonic and Matsushita to understand and rectify its problems with its AU-BP420 Battery Charger promotional and instructional material and to make restitution to me for my loss because of these problems. I was, finally, partially successful. They have agreed to replace eight of the eighteen batteries.

After speaking with you I realized that this is a matter about which other MII users have approached you because of their lack of satisfaction from Panasonic in response to their problems. I feel

sure that there are many other users who have a problem with their batteries but have no idea as to the real cause of these problems. Maybe, collectively, we can influence Panasonic to take the responsibility to show more concern about customer satisfaction, amend their promotional and instructional material, and/or redesign this charger to make it more efficient to use . . . Thank you for your concern.

*Richard Slade
Audio Visual Artists' Productions*

Dear Dick,

We appreciate your input on this issue, and Panasonic representatives in both the U. S. and Japan are currently working hard to respond to your question. We will have a published response in the January newsletter that will ensure fair treatment of the issue for all parties concerned. The goal is to keep the users informed and to work together to find a solution. Panasonic has always responded well in the past because their prime interest is customer satisfaction. That's why they support the association, providing the forum for users like you to bring questions to their attention. We'll keep all posted. Thanks for your efforts.

*Dave Gardy
MII Users Association of America*

Dear Dave Gardy, et al,

The latest survey about MII head drum usage came at an opportune time. We have been trying, for some time, to come up with a "successful" way to test any given "head piece (winding)" for a good/marginal/bad indication. All this with an eye to replacing individual heads on a drum. We have quite a few very usable drums with maybe only one head piece bad, so we couldn't throw them away.

We seem to have worked out the mechanical details "on paper" as well as a mechanical mock-up to invert the drum on a spindle. This would allow usage of an eccentricity gage for drum centering and a tip projection device for "setting" a replacement

head.

If any of our fellow members out there in MII User land has an idea, please let us know. Maybe we can come up with a working model. We would also like to take this forum to say "thanks" to the Panasonic people we have come in contact with on a somewhat regular basis. Initially from 1988 through today, our service advisors have always been ready, willing, and able to help us with any problems we have come across, and, if they didn't know the answer at that time, they found one.

"Our guys" are based in Franklin Park, Illinois, and "way back when" there was Larry Coho (I'm sure we gave him many headaches). With Larry a little higher "up the ladder," we now contact two very knowledgeable men in Dave Glogowski and Mike Smith who have helped us through some decisions in purchasing our "next generation" of MII equipment, AU-65H. It was through them we found how easy it was to convert our audio in/out levels to +8bd. Hey! Panasonic! I still haven't seen a field bulletin on this one yet (for everyone else) but apologize if one is "in the mail."

We wish them, Panasonic, GMG, and all the Association a Happy and Prosperous New Year.

*Jim Franklin
WPSD-TV Engineering*

Dear Jim,

It sounds like you have undertaken quite an endeavor. Hopefully other MII users out there will have some new ideas that will help bring the project to a successful completion. Please keep the association updated, and if there is anything we can do to help, let us know.

You will find that your comments about the wonderful service you have seen from your Panasonic dealer representatives timely also. This month's survey is about just that — customer service. We are anxious to get responses from many of our members.

*David Gardy
MII Users Association of America*

'Twas the Day Our MII Came

In honor of the holiday season, MII User Marlina Lewis, from Gardy-McGrath International, composed the following poem, read as "Twas the Night Before Christmas."

'Twas the day our MII came,
And all through the land
We were waiting impatiently,
And everything was grand.

My top editor at his console
And I in my chair
Knew there would be time
To ohh, ahh, and stare.

The racks were all sized
To the exact measure,
So all that was left to do
Was install our new treasure.

When out on the loading dock
I heard such a drama.
I ran to the door
Like I was in trauma.

When what to my bloodshot eyes
Would appear?
Several big boxes...
They were finally here!

The delivery men smiled,
They could see we were glad.
For years we didn't use MII,
Somehow we'd been had.

They carried them in
And put them down gently.
Compared to the other decks
It's like a Yugo to a Bentley.

I laugh at myself
And at that fake guy from Sony
"Betacam's the best," he said.
Boy, was that such baloney.



About MII From Association Members . . .

From membership registration forms

- ♦ I have not regretted my decision to purchase MII over Betacam. The machines are true workhorses averaging about 15 hours per day with minimum maintenance. We have not even changed heads yet.
- ♦ We have found MII to be a great format for our CGI work!
- ♦ After using MII for two years in our news gathering and editing, we are very satisfied with it. It seems to have a lot less down time for maintenance and repair than Sony PVW gear which our competitors have!
- ♦ Great stuff! We have an ABC roll edit suite with a Fora Edit Controller. We also have a 3/4" suite (with Sony BVW 800). We went MII because we

wanted to be better than, not as good as, Beta SP suites.

♦ Keep up the good work! We enjoy the newsletter very much! □

MII Job Shop

Experienced On-line MII Editor, preferably PALTEX and IMPACT DVE expertise, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202B

Send resumes and sample tapes to the Association. Please state which position you are interested in.

All responses will be kept in strictest confidence. □

MII Equipment Rental Facilities

The association has been compiling a list of MII equipment rental facilities. If your company does not appear on this list, please contact the association.

AudioVisual Headquarters
Rancho Dominguez, CA
(310) 885-4200
Rent out 3-AU-65's, they have shipping cases.

Avon Productions S. Plainfield, NJ
(908) 756-0643
Studio & Field MII, Cameras, etc.

Avonix Brookfield, WI
800-222-6050
Full line of MII available

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Cinequipt St Paul, MN
(612) 646-1780
Full line of MII available

Davis Audio Visual Inc Denver, CO
(303) 455-1122

ECI Video Dallas, TX
800-880-9400
AU-63H, AU-65H, WV F700 cam /AU-410 dockable

Metrovics, Inc. Los Alamitos, CA
(310) 430-3509
Full line of MII available

Professional Desktop Video Systems
Glendale, CA
800-862-7820
Camcorder WV-F700/AU 410

Pro Line Video Austin, TX
(512) 837-2000 x30
Full line of MII available

Video Management Systems
Indianapolis, IN
(317) 639-6163
Sony M7 Cam., AU 500 Portable MII Deck

Vidicomp Distributors
Houston, TX
(713) 694-6400

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488
AU-650, AU-500, AU-400

Canadian Rentals:

VidCom Vancouver, B.C.
(604) 732-9711
WV-F250/AU400 Camcorder, AU-63, AU-65, AU-550 □

Authorized Panasonic Dealers/Repair Centers

The following is a current list of dealers and independent servicers authorized to repair Panasonic MII products, provided by courtesy of Wint Ramsey, of Panasonic Broadcast and Television Systems Company.

Northeastern

Advanced Video Systems
19 Roots Lane
Owego, NY 13827
(607) 687-0545

AVEC Electronic Corporation
2002 Staples Mill Rd.
Richmond, VA 23230
(804) 359-6071

Colortone Camera, Inc.
76 S. Central Ave., Rte. 9A
Eimsford, NY 10523

Communications Televideo
9301 Georgia Ave.
Silver Spring, MD 20910
(301) 585-6311

Crimson Camera Tech Sales
325 Vassar St.
Cambridge, MA 02139
(617) 868-5150

Eastern Video Systems, Inc.
2 Sterling Rd.
Billerica, MA 01862
(508) 667-0009

Great Northern Video
31 Industrial Park Dr.
Concord, NH 03301
(603) 228-0412

Levin Professional Services, Inc.
11157 Viara Mill Rd.
Wheaton, MD 20002
(301) 942-6800

Professional Video Sales
1001 Sussex Blvd.
Broomall, PA 19008
(215) 544-0311

Quail Video Productions
924 Penn Ave.
Pittsburgh, PA 15221
(412) 243-1300

Specialized Communications (KEY)
907 Maryland Ave.
Hagerstown, MD 21740
(301) 790-0103

Videoplay Industries, Inc.
RT30 Tolland Ind. Park
Rockville, CT 06066
(203) 872-9195

Midwest

Alpha Video & Audio, Inc.
1836 2nd Ave. South
Bloomington, MN 55420
(612) 881-2055

B&J Photo, Inc.
525 North Main St.
Findley, OH 45040
(419) 424-0903

Camera Corner, Inc.
523 Monroe St.
Green Bay, WI 54305
(414) 435-5313

Communication System Group
13355 Capitol Ave.
Oak Park, MI 48237
(313) 399-2000

Full Compass Systems, Inc.
5618 Odana Rd.
Madison, WI 53719
(608) 271-1100

Industrial Broadcast Services
5436 W. Mingo, Suite F
Tulsa, OK 74146
(918) 663-5123

Industrial Video, Inc.
1601 N. Ridge Rd.
Lorain, OH 44055
(216) 233-5805

Madison Video Repair (KEY)
1409 Greenway Cross
Madison, WI 53713
(608) 274-3464

Modern Communications, Inc.
1733 Larkin WMS Rd.
St. Louis, MO 63023
(314) 343-0800

Pratt Audio Visual/Video Corp.
200 Third Ave., SW
Cedar Rapids, IA 52404
(319) 363-8144

Professional Video Supply
9401 Santa Fe Dr., Suite L101
Overland Park, KS 66212
(910) 642-5528

Swiderski Electronics
1200 Greenleaf Ave.
Elk Grove Village, IL 60007
(708) 364-1900

TV & Video Service (KEY)
14121 "S" St.
Omaha, NE 68137
(402) 895-3100

Thalner Electronics Labs, Inc.
7235 Jackson Rd.
Ann Arbor, MI 48103
(313) 761-4506

West

A-VIDD Electronics Co.
3920 Gilman St.
Long Beach, CA 30815
(213) 498-7776

Accent Audio Video
13616 Mautron Rd.
Dallas, TX 75244
(214) 458-0501

Audio Visual Supply, Inc.
4575 Ruffner St.
San Diego, CA 92111
(619) 565-1101

Davis Audio Visual, Inc.
2100 Clay St.
Denver, CO 80211
(303) 455-3440

E.C.I Video
2809 Ross Ave.
Dallas, TX 75201
(214) 969-6946

G.C. Video, Inc.
425 Eubank Blvd. NE, Suite E
Albuquerque, NM 87123
(505) 293-6509

GRC Electronics (KEY)
1181 Pioneer Way
El Cajon, CA 92020
(619) 464-6446

High Tech Video Services (KEY)
931 Enterprise Dr.
Sacramento, CA 95825
(916) 922-1400

IVS
7925 Auburn Blvd.
Citrus Heights, CA 92111
(916) 725-6600

Lubbock Audio Visual Co., Inc.
2120 Avenue Q
Lubbock, TX 79411
(806) 744-2559

Metrovics, Inc.
3000 Catilina Ct.
Los Alamitos, CA 90720
(714) 827-4580

(Continued on page 12)

(Authorized Panasonic Dealers/Service Centers. Continued from page 11).

PCI, Inc.
1595 West Amador, Suite H
Las Cruces, NM 88005
(505) 523-7788

Professional Video & Tape, Inc.
10240 SW Nimbus, Suite L11
Tigard, OR 97223
(503) 598-9142

Studio Spectrum, Inc.
1056 N. Lake St.
Burbank, CA 91502
(808) 843-1610

Troxwell Communications
4030 South 38th St.
Phoenix, AR 85040
(602) 437-7240

TV Specialists, Inc./Video
180 East 2100 South, Suite 104
Salt Lake City, UT 84115
(801) 486-7555

Video Technical Services, Inc.
222 Truman NC
Albuquerque, NM 87108
(505) 265-4045

Southern

Audio Video Specialists, Inc. (KEY)
234 Metairie Rd.
Metairie, LA 70005
(504) 835-4027

Broadcast International Group
8200 NW 27th St., Suite 101
Miami, FL 33122
(305) 599-2112

Crecent Communication
3535 Chateau Blvd., Suite 3
Kenner, LA 70065
(504) 466-4454

Custom Supply, Inc.
2509 5th Ave. South
Birmingham, AL 35233
(205) 252-0141

Florida Video Systems
1422 NW 7th Ave.
Miami, FL 33168
(305) 688-6618

H.B. Centennial
2500 NW 39th St.
Miami, FL 33142
(305) 633-2200

K&M Electronics (KEY)
2620F Mountain Ind. Blvd.
Tucker, GA 30084
(404) 934-2151

Long Communications Group, Inc.
96 Burke St.
Winston-Salem, NC 27101
(919) 725-2306

Mission Service Supply
Drawer 2957
W. Monroe, LA 71294
(318) 325-8674

Showcase, Inc.
2323 Cheshire Bridge Rd. NE
Atlanta, GA 30324
(404) 325-7676

Total Audio Visual Services
811 Marietta St.
Atlanta, GA 30318
(404) 975-7555 □

Maintenance Software

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out

hard copies of each procedure.

Copies of this program are available from the Association. Each disk, which has information on all of the machines listed above, costs only \$15. Payment can be made by check or credit card. Simply call the Association at 1-800-966-1030 or (703) 620-6000 or fax your request to (703) 620-0451. Be sure to specify what size disk you need — 3.5 or 5.25 inch. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, at (416) 238-2269. He'll be able to provide the disk for you. □

Government Solicitations

Contracting Office, Tripler Army Medical Center, ATTN HSAA-T. Bldg. 160, Tripler AMC, HI 96859-5000.
T-VISUAL INFORMATION SERVICES.
SOL DADA16-94-R-0004. Due 011894. POC Mr. Kerry Luke, Contract Spec. Tel 808/433-6394, Fax 808/833-9798. Solicitation DADA16-94-R-0004, to be issued o/a 17 Dec 93

and closed o/a 18 Jan 94, to include medical and administrative audio visual, photography, and illustration functions in support of medical and non-medical aspects of patient care, training, education, and military service function at Tripler Army Medical Center. The requirement will include services for the following areas: Medical Photography, Non-Medical Photography, Medical Illustration, and Audio Visual Services. The proposed contract listed here is a 100% small business set-aside. A firm, fixed-price contract is contemplated, consisting of a Base Period 01 Apr 1994 through 30 Sep 1994, plus four (4) Option Years. Telephone requests will not be honored. All responsible sources may submit an offer which will be considered.

Department of the Interior, U.S. Geological Survey, Office of Procurement and Contracts, Mail Stop 205A, Room 6A331, 12201 Sunrise Valley Drive, Reston, VA 22092
T-GRAPHIC ART DESIGN AND PRODUCTION SERVICE. SOL 8009. Due 021494. POC Ms. Cindy Sather (703) 648-7361 (contact). Ms. Kathy Craig (703) 648-7357 (CO). The National Mapping Division of the U.S. Geological Survey produces and distributes to the public different types of maps and map products. It presently has a requirement for contractors to furnish all labor, facilities, and materials required for the design and production of creative graphic art work for conveying information in various forms of visual communications media, including, but not limited to, educational and scientific materials, publications, posters, catalogs, leaflets, order forms, internal tracking documents, point-of-purchase materials, advertisements, public service announcements, promotional and direct mail communications materials and signage. Offerors shall be required to demonstrate considerable experience and expertise in the area of grid design and the ability to produce science and educational materials. Offerors should also be capable of demonstrating good quality writing based on grammar and syntax. Previous experience with government non-profit organizations is highly desirable. Due to the requirement for frequent contact between government personnel and the contractor and the need for rapid response times,

(Continued on page 13)

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User, the Association needs to know about it. We are compiling a list of MII Duplicators that we'll run regularly in the newsletter.

Currently our list includes:

Action Video Productions
Greenville, SC
(803) 297-8865

American Production Services
Seattle, WA
(206) 282-1776

Advanced Audio Video Denver, CO
800-368-0406

American Magnetic Media
Denver, CO
800-USA-TAPE

AME N. Hollywood, CA
800-336-3827

Avon Productions
South Plainfield, NJ
(908) 756-0643

Bennu Productions New York, NY
(212) 213-8511, Wayne Keeley

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Cassette Dub Inc. Northvale, NJ
(201) 767-7077

CenterCom, Inc.
Milwaukee, WI (414) 353-2001
Lincolnwood, IL (708) 675-1411
Tampa, FL (813) 886-8266

Commercial Video 101 Winston St.,
Cumberland, MD 21502
(301) 724-2799, ask for Greg.

Commonwealth Films
Richmond, VA
(804) 649-8611

Copymaster Video Villa Park, IL
(708) 279-1276

Cinequipt St Paul, MN
(612) 646-1780

Creative Visual 10135 J St.,
Omaha, NE 68127
800-547-4184, ask for Larry.

Curtis Inc. Charlotte, NC
800-733-2878

Curtis Inc.
Cincinnati, OH 45202
800-733-2878

ECI Dallas, TX
800-880-9400

Elite Video Production
Brooklyn, NY
(718) 627-0499

Global Vision Reisterstown, MD
(301) 356-6715

Group Video Productions
Sacramento, CA
1-800-748-4982

HAVE, Inc. Hudson, NY
(518) 828-2000

Industrial Audio Video
Houston, TX
(713) 535-2375

Industrial Communications
Birmingham, AL
(205) 942-0132

International Video Center
2528 Edgehill Rd
Cleveland Heights, OH 44106
(216) 321-1440

Juntunen Video Minneapolis, MN
(612) 341-3348, Mike Vinup

MagneTech Ft. Lauderdale, FL
800-683-DUPE

Master Images Video Duplication,
Inc. Northbrook, IL
(708) 564-0470

Media Concepts St. Petersburg, FL
(813) 321-2122, 800-330-3873

Multi-Magnetics Denver, CO
(303) 825-7768

Network Video Services
Alexandria, VA
800-289-DUBS (3827)

Park Avenue Productions
Richmond, VA
(804) 346-3232

Preston Trucking Preston, MD
(410) 673-2930

Pro Line Video Austin, TX
(512) 837-2000 x30

Quinn Productions
Winston-Salem, NC
(919) 768-2746

Sign Media, Inc.
Burtonsville, MD 20866
(301) 421-0268

Televent Video Services
Oak Park, IL
(708) 383-5588

Vaughn Communications:
Minneapolis, MN 800-323-0281
Creve Coeur, MO (314) 576-6804
Phoenix, AZ 800-228-7609

Milwaukee, WI (414) 276-6511
Tampa, FL 800-252-7564
New York, NY (212) 447-1038
Portland, OR 800-772-2251
Atlanta, GA 800-966-0859
Irvine, CA 800-228-7609

Video Duplication Atlanta, GA
800-235-9732

Video Duplication Services
Columbus, OH 800-289-4301
Dayton, OH (513) 294-5883
Cleveland, OH (216) 741-3827
Youngstown, OH (216) 792-3827

Video on Location
Rockville, MD
(301) 984-5823

Videoland Lacey, WA
(206) 491-1332

Video Now 610 S. Central Ave.
Kent, WA
(206) 852-1186

VideoPlay Industries Rockville, CT
(203) 875-5211

Video Proofs Rohnert Park, CA
(707) 586-0383

Video Replay Chicago, IL
(312) 467-0425

Video Transfer Rockville, MD
(301) 881-0270

Vidicomp Distributors
Houston, TX
(713) 694-6400

VIP Duplication 2908 Cameron St.,
Suite-B, Monroe, LA 71201
(318) 322-8222, Phillip Nelson

Wilderness Productions
S. Lake Tahoe, CA
800-874-7488, in CA (916) 577-3008

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488

WPSD-TV Paducah, KY
(502) 442-8214, Bob Fesmire

Canadian Duplicators:

Agincourt Productions
Richmond Hill, Ontario
(416) 886-8273

Marine Video 1955 Wylie St.
Vancouver, B.C. V5Y 3N7

If your company isn't listed here and should be, please call the Association at 800-966-1030. □

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the contractor must be capable of meeting with government personnel at the U.S. Geological Survey, Reston, Virginia, within a two hour response time. The government intends to make multiple awards by means of an indefinite delivery indefinite quantity contract consisting of one base year and three option years to begin on September 21, 1994. The proposed contract is 100% set aside for small business concerns. No telephone requests for this solicitation package will be accepted. (0350)

U.S. Fish and Wildlife Service, Branch of Construction Contracting, 143 Union Boulevard, Suite 300, P.O. Box 25207, Denver, CO 80225-0207

T-AUDIO-VISUAL ELEMENTS FOR WALNUT CREEK, NATIONAL WILDLIFE REFUGE. SOL RFP No. FWS 10-94-017. DUE 022594. POC Contact Bev, Vicky, or Pat, (303) 236-8191. The contractor will provide everything to perform and complete creative development, production, installation, and testing of the audio-visual elements for the Walnut Creek National Wildlife Refuge Visitor's Center near Prairie City, Jasper County, Iowa. The Visitor's Center serves to orient visitors to the site, tallgrass prairie, and prairie construction. The exhibits will employ a variety of media, including hands-on interactives, dioramas, graphics, and audio-visual exhibits. The audio-visual exhibits include: Orientation Theater, Fire Theater, People of the Prairie Mini Theater, Prairie Zoomer, and Prairie Ribbon Ambient South System. Work will include development and completion of all treatments, scripts, storyboards, and graphics. The contractor will provide all necessary research to complete the audio-visual elements. The contractor will be responsible for all shooting and production, talent

selection, contracting and releases for people and images which appear in the productions, and acquiring the rights to use historic and contemporary documents as part of these audio-visual elements. Work will also include all audio-visual systems design and coordinating audio-visual elements with building and exhibits. Additionally, the work will include procurement of all operating programs and software, all programming, scripting, debugging, etc. as necessary to deliver finished and completely operational audio-visual presentations. The contractor is responsible for procurement, installation, testing, and debugging of all equipment, hardware, wiring, and cabling necessary to provide completed audio-visual systems in the exhibits and building. The contractor is required to provide staff training, preparation of operating instructions, and maintenance manuals. It is anticipated that the Request For Proposal (RFP) will be issued on or about January 7, 1994, with a subsequent proposal due date of February 25, 1994. The performance period for this contract is 695 calendar days from the date of contract award. The estimated dollar/magnitude of effort required for this project is \$1.0 - \$2.0 million. This procurement is open to both Large and Small business Firms. S.I.C. - 7812 \$14.5 Million. A limited amount of plans/specifications will be made available on a first come, first served basis. All requests for the solicitation must be in writing by mail or facsimile. Our fax number is (303) 236-0491. Planholders (Solicitation) lists will only be supplied upon written requests per FAR 14.205-5. (0338)

National Park Service, Harpers Ferry Center, Branch of Procurement, P.O. Box 50, Harpers Ferry, West Virginia 25425

T-PRODUCTION OF ONE (1) 45 MINUTE VIDEO PROGRAM FOR EVERGLADES NATIONAL PARK, HOMESTEAD, FLORIDA SOL 1443-RP-1100-94-005. DUE 020794. Contact Shelia Jordan, Contract Specialist, (304) 535-6285. The National Park Service, Harpers Ferry Center, is soliciting proposals for the production of one (1) 45 minute video program. The video program will become part of an environmental education curriculum module for fourth grade classes in the state of Florida for Everglades National Park, Homestead, Florida. Work shall include treatment for the script, location shooting on Betacam SP tape, MII-videotape, or 16 mm film, graphics and artwork, music background, review of stock footage, off-line edit, and on-line edit. The transaction number assigned to this videotape is: 1033. All producers on the film and video QPL may request and respond to the RFP. Your QPL number must accompany your request. All requests must be submitted in writing only to Dee Dee Dinges, Procurement Clerk. Envelope requesting RFP should be marked as follows: "Request for Proposal No. 1443-RP-1100-94-005, Video Program for Everglades National Park." Availability of the solicitation is limited and will be furnished on a first-come, first-served basis until the supply is exhausted. This solicitation is totally set-aside for a small business. SIC Code 7812, Size Standard of \$14.5 million. (357)

Wallowa-Whitman National Forest, P.O. Box 907, Baker City, OR 97814
T-VIDEOTAPE PRODUCTION SOL 16-94-11. Due 021594. Contact Contracting Section, (503) 523-6391. Hills Canyon Videotape Production. Produce and edit a final

(Continued on page 15)

Turn Betacam production clients into MII Users!

Betacam/MII or MII/Betacam Transfer!

Now available to the Users Association -- Members at reduced rates!
48 hour turnaround for quantities of up to four tapes (via Federal Express)
for both "S" and "L" size Betacam cassettes.

Services supplied by GMG International at the following rates
(which include the cost of tape):

up to 20 minutes	\$37.00/dub
up to 30 minutes	\$55.00/dub
up to 60 minutes	\$105.00/dub
up to 90 minutes	\$155.00/dub

(Shipping not included.)

Call 1-800-966-6689 or (703) 620-6000 and ask for Logan McMinn.

Transfers delivered C.O.D. or VISA/Mastercard accepted.

MII Trading Post

Please contact us when the equipment is sold!!!

Equipment Wanted

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HR200E or HR200B. Please contact the MII Users Association, 800-966-1030, fax (703) 620-0451 (VA) if you have one to sell.

Wanted: Panasonic AU-TB50 or AU-TB50B Time Base Corrector in good condition. Please contact John Cahill (908) 269-0100 (NJ).

Wanted: Will Buy your used Panasonic batteries (AU-BP220) if you have upgraded to "brick batteries" Please Contact Mark Kregel (410) 734-7961 (Baltimore, MD).

Wanted: Fuji 12 x 9 B&W with x2 extenders. Call Michael Miller at (317) 758-2087 (Saginaw, MI).

Equipment for Sale

Panasonic CLE 200/ AU 400, new heads, excellent condition, \$7,500. W/ case & quick draw case. Call Tom Whaley at (419) 621-0602 (Sandusky, OH).

GVG 1600 Series Production Switchers, 1L and 1X (10 Inputs) \$6,000.00, 3K (16 Inputs) \$10,000.00. 7K and 7H (20 Inputs) \$12,000.00. All options are available. Contact Post Plus 40 East Main St. Port Jervis, NY 12771.

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. **Panasonic AK-400/AU-400 Camera/Dockable MII,** \$11,000.00. Also available: **JVC KY35ENG/KAB35 Camera,** includes 15:1 lens; Betacam adaptor, \$13,000.00; **Crosspoint-Latch 6112 2M/E switcher w/chroma key** \$2,250.00; **Crosspoint-Latch 8200 switcher/DVE/w/dual channel TBC** \$1,925.00; **ECHOLAB, DV7 SEG/switcher w/GPI** \$2,995.00. Please contact Ken Muehlbauer, 800-222-6050.

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00. **Panasonic WV-F700/AU-410 Camera/Dockable MII,** Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories, \$17,000.00. **Panasonic AG-7750 S-VHS Recorder/Editor,** good condition, \$4,400.00. For further information, please contact Terry Nixon, (512) 837-2000 extension 22. TX.

Panasonic AU-660, Studio recorder/editor, with auto tracking, TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, **Animation system** available. Contact Steve Crouch (301) 946-6380. (MD).

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson 800-264-0590 (TN).

Panasonic AU-63H AT, MII Studio Player w/AT, new, \$11,640.00. Also, **AU-65H Studio Recorder/Editor,** new, \$12,028.00. Full Warranty. Contact Bill Frazier (412) 243-1300 (PA) Quail Video.

JVC KRM 800U Recorder/Editor, excellent condition with new heads...asking \$6,750.00. Contact Harry Breitmeyer, 1365 McMullen Booth Rd, Clearwater, FL 34619 (813) 726-0204.

Panasonic AU-63, MII Studio Player w/AT, demo with time code, \$8,000.00. **200CLE 3-Chip Camera** \$3,700.00. The following have worked well together in a A/B roll MII suite: **Jazz "Ensemble" DVE,** with all extra cards and upgrades-paid \$18,000.00 sell for \$7,000.00. **Panasonic AGA800 Edit Controller,** with 3 9-pin cards \$2,900.00. **AGSW 800 AV Switcher,** \$2,500.00 TBC 200 \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY).

JVC KMD 600 U S-VHS Dual TBC, with downstream keyer, accepts RGB from computer, works with AMIGA toaster or as a stand alone unit, excellent condition, \$3,800. Contact Bill Dunbar, Dunbar Video Productions, Holly, MI. (313) 634-8686.

Panasonic AG 7750 w/TC \$4500, Panasonic AG 750 editcontroller, \$1000. LAIRD Legend Character generator, w/Encoder \$3000. JVC 8 Input Switcher, w/Chroma Key, Tally, Intercom & GPI Trigger, \$2500. Panasonic AVES Switcher \$900. All in great shape, w/rackears, slides & manuals. Call Tim Dench (502) 239-0229.

AU-520 Portable MII Recorder, only 120 hours with portable case, AC supply, and BP-90 Batteries, \$6950. **AGA800 Edit Controller** with 3 serial and 2 parallel interfaces and RS-232 data cable, \$3,200. **O'Connor 50 Fluid head** on wooded legs with spreaders. Good condition, \$1,475. All carry a 30 day warranty. **Ampex ADO-100 DVE, 3D Option & Upgraded software,** \$16000. Much more, owner retiring. Call for full list. Contact Bob Pooler at (508) 263-7727 (Boxborough, MA).

JVC CR-4700 3/4" portable recorder with time code, batteries, and portabrace. Just rebuilt. Contact Jordan Gershon, Majec Productions, (913) 894-1188 (KS).

Panasonic AG 7500A SVHS Editing Decks, Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. New edit controller, also available \$1,400.00. **MX10 Digital Special Effects Generator w/Title,** \$900.00. Please contact Tim Dench, (502) 239-0229 (KY).

Tramat TM 8615, docking adapter AU400/410 to BVP7, asking \$999.00.

CrossPoint-Latch 6112 (used), 2M/E Switcher, w/chroma key asking \$2250.00

Echolab, DV7 (used), BO SEG/Switcher w/GPI, asking \$2995.00. **Tektronix 244505 (used), Combo waveform/vectorscope,** asking \$2650.00. **Anton Bauer MP4/probe (demo), battery charger, 4bay w/probe,** asking \$2195.00. We also have many accessories. Please contact Avonix at (414) 783-6050.

Panasonic AGB745 (new), Battery Charger, asking \$399. **TELMET TM8615, Docking Adapter AU400/410 to BVP7,** asking \$999. **K&H CAU500 (Demo), Carry Case for PAN AU500/AU520,** asking \$149. **K&H CAU500 (Demo) case for AU500,** asking \$149. **CROSSPOINT-LATCH 6112 (Used), 2M/E Switcher with Chroma Key,** asking \$2250. **TEKTRONIX 244505 (Used), Combo Waveform/Vectorscope,** asking \$2650. **VIKING AU500CASE (Rental), R776 ATA Shipping Case,** asking \$250. Please Contact Scott Schuelke at AVONIX, PO Box 505, N. 124th Street, Brookfield, Wisconsin 53005.

Panasonic AU-650 MII Variable Speed Studio Recorder/Editor, Excellent Condition, 100 hours on complete refurb by Brian Roose **Panasonic Service Center, Georgia,** \$6500. Contact Brooks Reid, Air Time Design, Miami, FL. (305) 666-0925.

Panasonic AU-300 Video Recorder/Reproducer w/A-30 Editor, Good Condition, \$4,900.00. **Nagra IV-SJ Recorder/Reproducer, Like New,** \$2,500. **Sony VO-S800H High Resolution 3/4" Umatic Recorder/Reproducer,** Excellent Condition, \$1,500. Contact John Urciolo, Rand Systems Engineering Inc., (301) 983-1998.

Panasonic WV-S700 w/AU 410, 15x1 Lens, Battery & Charger, \$11,000. Contact Alan Nguyen, (714) 531-8896.

JVC-F911U Interface Unit \$500. JVC-SAT411U Time Base Corrector, with Noise Reduction (RGB YC Composite), \$2,800. **Sony V09800 SP 3/4" Recorder/Player** \$3,000. **2 Panasonic WJ300B Rack Mount Video Distributer Amplifier** \$1,500 each. **WJA01 Rack Mount for Video DA \$65. Panasonic WJ2254 Rack Mount Switcher** \$200. **Panasonic WJ-200RB Rack Mount Switcher** \$200. **JVC BR-S411U SVHS Docking VCR** with **JVC SA-R100U VITC Time Code Generator,** \$2,500. All equipment like new and taken excellent care of. Contact Clark's Video Productions, (501) 636-8599.

Convergence 195 Controller, lightly used. Excellent condition. Just reconditioned by factory service rep. With serial and apprallel cards, \$1,850. Larry Cohen Productions, Watchung, N.J. (908) 561-8742.

For Sale (1) Panasonic AU 400, less than 100 hours, very clean, \$3250. Call Bob (305) 565-1762.

Panasonic DM 7010 MII Camera/VCR Dockable System. Three 2/3" CCD's, 750 lines, 62db S/N, Digital Processing. New/Full Warranty, \$12,000 (\$24,000 retail). Call Ralph Olson at (607) 687-0545 (Owego, NY).

Complete Animation/Graphics System. 486 computer with 600 Meg. hard drive, diaquest controller and targa 64+ board. Software includes Topas 4.0, Tips, Rio, QFX, Logo Editor, Panorama, and Lumena. Originally purchased for \$28,000, asking \$17,000. Contact Jordan Gershon, Majec Video Productions, (913) 894-1188 (Overland Park, KS).

JVC CR 850 U 3/4 inch editing VCR, \$3,800. Alta Centaurus Stillstore/switcher with hard drive, \$8,500. Call Bob Richardson, Jr. at Riverside Productions, 800-848-9732.

JVC KRM-800 MII editor/recorder, \$4,000. Alta Centaurus Dual Channel TBC Digital Effects/Stillstore System, \$7,500. DUBNER 5K Character Generator, \$3,500. Paltek Abner A/B Edit Controller, \$2,500. JVC F911 Interface, \$500. Contact Mark Johnson at Reel Video Productions, (814) 695-8054 (Hollidaysburg, PA).

Hotronic AH91 Dual TBC S-VHS/Composites with sync Generator/Switcher. Wipes, push/pull, freeze frame, freeze field, paint, mosaic, DOC, full band width, infinite window. Excellent condition. Asking \$3,500. Call (407) 777-3936 (Satellite Beach, FL).

Panasonic AU-410 Dockable VCR, new \$7,500. Panasonic WV VT 15 MII Docking Adapter for Panasonic WV F2 50, new, \$950. Contact Tom Taupges with Audio Visual, 1-800-862-2339 (Plymouth, MN).

D-3 VTR Panasonic AJ-D350 like new condition, under 300 hours, \$30,000. Call Walter Druker, BCS-NY (212) 268-8800 (New York, NY).

JVC KY20/BR54111 3-CCD S-VHS Camcorder, Fujinon 16x1, MK50 Shotgun, Portabrace case, battery holder, XLR in excellent cond., \$4,895. KY20, lens, adapter, tripod plate, only \$2,895. JVC KY210B 3 Tubes with Fujinon 16x1. Hard case, tripod plate in excellent cond. Was used as back-up Cam only. Rated over 700 lines, \$2,495. JVC CR4900U 3/4" Portable with portable case. Exc. cond., \$1,000 firm. Contact George at Video Proofs, (707) 586-0383 (Rohnert Park, CA).

Two A12x9-Brem, @ \$1,250.00 each. AG-A800, \$1,575.00. Two AK-400, @ \$8,000.00 each. AU-410, \$3,940.00. AK-AD430, \$70.00. AKR1055, \$207.00. AD-AD410, \$1,136.00. AU-520, \$4,600.00. AU-B110, \$330.00. AUB420, \$340.00. Four AUB220, @ \$56.00 each. Contact Jennifer or Dave at the MII Users Association at 1-800-966-1030.

AU-410 in mint condition (75 hours) with VT-

15 adapter plate, AUS-400 stand alone unit, and AUB-420 4 position charger with brand new carry case, all for \$6000.00. (916) 577-3008. VISA/MC/AMX, K-MTN TV-8 (Lake Tahoe, CA).

Amiga 2500 with Video Toaster version 3.0, Operation System 2.0, 1084S color monitor, 030 accelerator card - 25 Mhz, 50 meg hard drive, 120 meg hard drive, SyQuest 88 meg removable hard drive, 9 megs RAM, and 2 meg Agnus chip. Original Cost with upgrades \$7,910.00, asking \$3,950. Contact John Clower at (404) 691-2538 x 445 (Atlanta, GA).

Panasonic S-VHS Professional Edit Package: AG7750 Edit Recorder with time code, AG7650 Source Player with time code, AGA770 128 Event edit controller, all interface cables. Demos with one year warranty! Only \$9750 (\$18,410 list). Call (607) 687-0545, 9am-6pm E.S.T. (Owego, NY).

Panasonic AU-63H, MII studio player with AT, sealed new in box \$11,000.00. AU-65H recorder/editor sealed new in box \$11,340.00, PTB1010UF 120" video projector sealed new in box \$5,783.00. All with full warranty. Call Greg LaDue at (607) 687-0545, 9am-6pm E.S.T. (Owego, NY).

Several Panasonic AU-B420 battery chargers, AU-BP220 "brick" battery packs, AU-M400 battery holders. Call Michael Miller for pricing at (517) 758-2087 (Saginaw, MI).

MIU AU-500 portable deck. Low hours. Make offer. Contact Bill Doran at (201) 866-4568.

JVC 611, \$1999. JVC 611, \$2299. JVC 811, \$2999. JVC RMG 810 edit controller, \$799. JVC KY-20U 3 2/3" chip camera/FUJI 13x/JVC410, case, AC/4 battery, zoom/focus controls, 5 JVC NB-G1U, \$3999. JVC TM1400SU 14" monitor, \$399. Bogen 3046/3056/3066 Tr/Dly/Hd \$399. Panasonic WV250B FUJI 12x/AG-7450A EFP \$5199. Panasonic AGF745 TC Rdr/Gnrtr, \$499. Lander 1420 Vectorscope \$699. Shura M267 4 channel mixer, \$299. Patric Lisand shoulder brace, \$99. Vinten tripod VIN-5A/Vision 5 HD \$1199. SONY multi disc lsrvan \$249. Call Bill Tucker at (518) 356-0334 (Schenectady, NY).

JVC KR-M820U MII editing VCRs with T.C. board option, \$5,995.00 each. Panasonic Broadcast AU-500 MII portable edit source VCR, 100 hrs., \$3,695.00. AU-45H \$ AU-410 MII dockable near 0 hrs., \$5,995.00 each. Panasonic F250B & F700 factory demo camera packages, call for \$. Ikegami HL-95D plumbacon like new dockable camera with Fuji Pegasus II Broadcast 2X 14:1 lens and Panasonic AU-400 MII dockable VCR, \$5,995.00 with options. FAST Video Machines systems, call for \$. Call Charles Wiegand at (614) 967-0059 (Newark, OH).

JVC MII KRM 800U 500 hours, good condition, recording and editing VTR. Asking \$4,100. Call Dave Andrews with Video Reflections at (801) 272-3031.

Optics and Images has gone out of business. Must sell: Panasonic AU-60 MII studio recorder ... Panasonic Au-500 MII field recorder with AC/charger unit, batteries, and Portabrace case ... Also JVC 210B camera with AC/charger, batteries, component adapter ... And JVC U-matic field recorder with AC/charger, batteries, and case. All equipment in excellent condition. Contact David Anderson at HVS Productions (414) 468-3333 days or (414) 863-6923 nights.

Facilities/Suites

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A/B ROLL EDIT SUITE, includes Panasonic AU-60 Studio Recorder, (2) Panasonic AU-650 Studio Edit Recorder with Auto Tracking, Videotek Prodigy Composite Special Effects Generator, Paltek Elite Edit Controller with Serial Interfaces for Prodigy Switcher & (3) MII Recorders, \$40,000.00. System is in full working order, all three decks have approx 1000 hrs on head. Call Scott Kase at (703) 620-0451.

Tapes

Used MII Tapes, limited number of MII tapes, Large cassettes, 30's, 60's 90's and small 20's, Most with low passes, most with factory cases. Good for many purposes. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704) 398-0046, or fax (704) 393-8407 (NC).

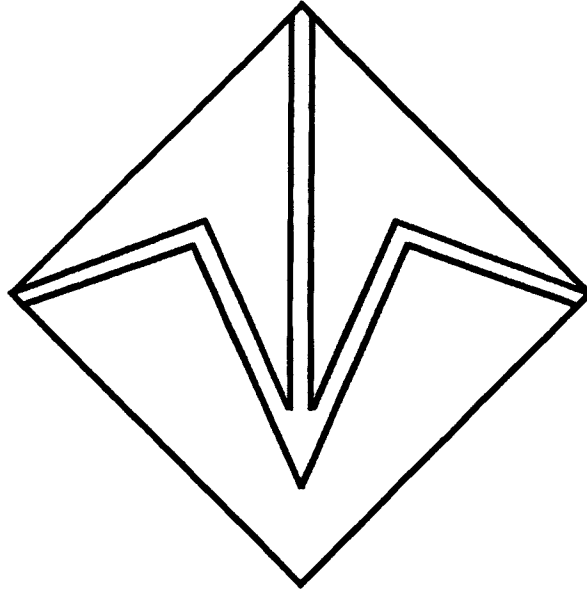
New MII Cleaning Tapes. 3 M20S, 3 M30L, MPL 90. Miscellaneous Used MII stock. Contact Melanie West-Pond, (404) 355-3398.

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, fax (703) 620-0451, toll free 800-966-1030. Please contact us when the equipment is sold. □

(Continued from page 13)

product, a professional quality videotape which showcases Hells Canyon National Recreation area of Oregon and Idaho. The video will highlight the diversity of Hells Canyon - wildlife, terrain, history/prehistory, weather, seasons, recreation, vegetation, life zones, and land management. Offers are being solicited from firms randomly selected from the QPL, maintained by the Federal Audio Visual Contract Management Office. Other qualified producers/individuals who are on the QPL may request copies of the RFP. Award is restricted to firms/individuals on the QPL and is 100% set-aside for small business concerns. □

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Sections-

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- 3.0 - Field Cleaning the Portable Unit
- 4.0 - Tape Path
- 5.0 - Cleaning the Pinch Roller
- 6.0 - Cleaning the Capstan
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- 9.0 - Brush Assembly
- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT

Sections-

- 1.0 - Cleaner Roller Removal
- 2.0 - Mounting of Fixing Plate for Tip
Protrusion Gauge
- 3.0 - Video Head Tip Protrusion for
Measurement
- 4.0 - Removal of Upper Drum Assembly
- 5.0 - Upper Drum Re-assembly
- 6.0 - Eccentricity Gauge Adjustment
- 7.0 - Simplified At "x" Valve Adjustment

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(Including basic troubleshooting)

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Monthly Survey Questions

Please Respond! Thank you to those who responded to last months survey.

Each month, the Users Association polls users on specific MII issues and publishes the results in the next newsletter. This month we are interested your opinion about Panasonic service.

(1) Based on your past experience, how would you grade the service and support available for your MII Equipment?

☐ Excellent ☐ Good ☐ Fair ☐ Poor

(2) Have you found the Project 2000 Enhanced Technical Support Program to be helpful?

☐ Yes ☐ No ☐ Not familiar with the program

(3) How would you rate Panasonic Service Literature overall?

☐ Excellent ☐ Good ☐ Fair ☐ Poor

(4) Have you been able to obtain from Panasonic whatever literature you need in a reasonable period of time?

☐ Yes ☐ No ☐ Have never requested literature

(5) How would you rate your local dealer in the area of customer service?

☐ Excellent ☐ Good ☐ Fair ☐ Poor

Name of Dealer (optional): _____

It is important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24-hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000.

MII Users Association of America
c/o GMG (International), Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091

Optional

Name _____

Company _____

Phone _____

November Survey Responses

Each month the Users Association will poll users on specific MII issues and publish the results in the next newsletter. In this issue we are sharing the results of our questions from the November issue regarding MII head performance and life. As previously mentioned, the results are being shared with Jim Wickizer of Panasonic, who will be writing a press release from this information and additional research.

The nature of the questions require that some responses be kept together, therefore the survey results have a slightly different format this week. In each response, answers to #1-4 are given in the order of the questions.

(1) How long have you had your present MII heads?

(2) Approximately how many hours a day are your machines up and running?

(3) What are the current life hours of your heads?

(4) What was the longest headlife that you ever had?

- ♦ 2 years on most machines / 16 hours daily during classes, 0 between quarters / On 25 machines hours range from about 500 to 3,000 hours / 3,040 hours
- ♦ N/A / 16-22 hours daily / 2,200 to 2,600 hours / 3,500 hours
- ♦ We have 12 studio decks -- five 650's, one 62, two 63's, four 65's, two 400's, one 500. Some are original, some are not / Turned on 24 hours per day, 7 days a week / almost new to over 12,000 / 12,400 hours and still going
- ♦ 5 years, 1 1/2 years, and 5 months / 8 hours a day / 8,000 hours plus; 2,000; 200 / 12,000 hours plus
- ♦ 2 years / 8 hours a day / 800 hours / 1,100 hours
- ♦ 2 years and 3 months / It varies a lot, ranging from 2 to 28 hours of continuous operation / 670 hours / 670 hours
- ♦ We've had 2 of our decks for about 18 months and bought out third machine about 8 months ago. / Some days our machines sit idle while other work is done; on other days, the decks run all day. Our decks ran 70 hours in December, making for an average of about 2 hours per day. / Haven't checked life hours recently, I suspect under 1 K hours / N/A
- ♦ We have 6 AU-650s (Odetics Cart System) that we closely track head life on. Oldest installed 11-91, newest 12-93. / These heads are running in contact with tape about 6.9 hours a day on average. / 70 hours; 1,750 hours; 2,700 hours; 1,050 hours; 4,050 hours; 2,900 hours / About 4,650 hours
- ♦ 1,500 longest; 450 shortest / 6 to 10 hours / unknown -- never wore one out / unknown
- N/A / on average 8 hours / between 1,700 - 6,680 hours / AU-65 6,680 hours; AU-63 2,700 hours
- ♦ All heads are new or have been replaced last two years / 10 hours / 100 - 3,000 hours / 3000 approx.
- ♦ One year and two years / 10 hours / 1,390 hours and 1,660 hours / have not replaced heads yet

(5) Would you be interested in having your MII heads rebuilt rather than replaced?

- ♦ Yes! I'm holding some nice looking upper drums for some rebuilder.
- ♦ Yes, as long as they perform as well and last as long as new heads
- ♦ Yes, if cost effective and reliable.
- ♦ Yes, if price and performance are shown to be beneficial
- ♦ The cost savings for new versus rebuilt heads would be a major concern.
- ♦ Only if rebuilding is established as being as effective as replacing heads; otherwise, we would rather get the best possible use out of our maintenance funds by replacing

(6) What, if any, particular problems have you had with your MII heads?

- ♦ Scoring on a few heads (drums)
- ♦ None
- ♦ Cleaning, low life, cost of replacement
- ♦ The worst problem we've had is a clogged head on our AU-65; otherwise, has performance has been excellent.
- ♦ Brushes on AU-63 only last 500 hours
- ♦ Head height and tip penetration
- ♦ In the older (AU-650) machines, the lower drum wears badly and makes it impossible to adjust the machine for a good RF envelope.
- ♦ We have had two occasions where slow mo heads were damaged after only 400 hours. The drum itself was apparently scared by extended contact with the tape.

MII Users Association of American Membership Listing

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Box 1114, Mail Stop N3-2H Grass Valley, CA 95945 (916) 478-3097 Manuf.</p> <p>GRC Electronics Greg Capello 1181 Pioneer Way El Cajon, CA 92020 (619) 464-6446 MII Repair</p> <p>GRC Electronics Greg Capello 14082 Valley Springs Road Poway, CA 92064 (619) 464-6446</p> <p>Group Video Broadcast Services Jerry Casey 10364 Rockingham Drive Sacramento, CA 95827 (916) 362-3964 MII User</p> <p>Hammer Communications Peter Hammer 1Palmer Building 1475 Old Country Rd. Belmont, CA 94002 (415) 508-8182 MII User</p> <p>Horizon Christian Fellowship Roger Vana PO Box 17480 San Diego, CA 92117 (619) 277-4991</p> <p>International Video Preview Jerry Jesse 1177 Quarry Ln Unit F Pleasanton, CA 94566</p> <p>Ironic Almeza Tabesh PO Box 8123 Newport Beach, CA 92658-8123 (714) 251-1926 MII User</p> <p>ITD Productions Herbert Keltner, Ph.D. 1561 Madrid Dr Vista, CA 92083 (619) 598-8451 MII Owner</p> <p>IVS, Inc. 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Sacramento, CA 95815 (916) 929-0300 MII Owner</p> <p>KUSI Richard Large 4575 View Ridge Ave San Diego, CA 92123 (619) 571-3151 MII Owner</p> <p>KVCR-TV Don Feritua 701 S Mt Vernon st San Bernardino CA 92410 (909) 888-6511 x1325 MII Owner</p> <p>LBCC Media Stephen Clayton 10055 Wolf Rd Ste B 14 Long Beach, CA 90808</p> <p>LifeEnrich Robert Reese 10055 Wolf Rd, STE B14 Grass Valley, CA 95949 (916) 268-0852</p> <p>LLAPA Bill Dumbleton PO Box 8005 Emeryville, CA 94602 (510) 654-5251 MII User</p> <p>Magic Motion Film and Video Ron Shaw P.O. Box 16213 N. Hollywood, CA 91615 (818) 769-4655</p> <p>Metrovics Lou Wilson 3808 Catalina Los Alamitos, CA 90720 (310) 430-3509 MII Dealer</p> <p>Miles Media Corp Richard Miles 4200 Glenbrook Ave Bakersfield, CA 93306-2222 (805) 873-1663 MII User</p> <p>Miller Video and Film Lee Miller 608 Wilson Ave Novato, CA 94947 (415) 898-9998 MII Owner</p> <p>Motion Blur Publishing David Duberman 915A Stanbaugh St. Redwood City, CA 94063 MII Owner</p> <p>NBC Jim Smith 3000 W. Alameda Ave Rm 4359 Burbank, CA 91523 (818) 840-4281 MII Owner</p> <p>NBC Bill Johnston 3000 W. Alameda Ave Burbank, CA 91523 MII Owner</p> <p>NBC J. Schoedler 3000 W. Alameda Ave Burbank, CA 91523 MII Owner</p> <p>NBC Sports Jack Simmons 3000 W. Alameda Ave Rm 4359 Burbank, CA 91523 (818) 840-4290 MII Owner</p>	<p>Nelson Media Group Bill Nelson 951A Vahlala Bakersfield, CA 93309 (805) 833-8313 MII Owner</p> <p>North American Television Jim Ren Huang 10355 E. Ruah St El Monte, CA 91733 MII User</p> <p>Odetics Broadcast Gene Zimmerman Jr 1515 S Manchester Ave Anaheim, CA 92802-2907 (800) 243-2001 Manuf.</p> <p>Paknet International Jim Owen 2752 Walnut Ave Turin, CA 92680 (714) 669-8322 Manuf.</p> <p>Panasonic Robert C. Patch 6650 Katella Ave. Cypress, CA 90630</p> <p>Philips interact media POV Entertainment David White 325 E Hillcrest ste 250 Thousand Oaks, Ca 91362 (805) 371-1300 MII Owner</p> <p>Pioneer John Mitchell 915 East 230th St Casper, CA 90745 (310) 522-8600 MII User</p> <p>Precious Memories Video Chuck Hashim 320 East 18th St. Bakersfield, CA 93305 (805) 322-6245 MII User</p> <p>Professional Desktop Video Systems Dave Love 6922 San Fernando Rd Glendale, CA 91201 (800) 862-7820 (818) 848-9127 MII Owner/Supplier</p> <p>PSICOR Inc. Harry Hoerr 16818 Via del Campo Ct San Diego, CA 92127 (619) 483-5599 x 7135 MII User</p> <p>Real Estate Television Chris Gonzalez 3540 Canaan Blvd ste 205 San Francisco, CA 94080-5553 (415) 872-1243 MII User</p> <p>Recreate Inc LH Lee 1290 Lawrence Station Rd Sunnyvale, CA 94089 MII User</p> <p>RF Industries LTD Les Pedman 7620 Miramar Rd San Diego, CA 92126</p> <p>R.T. Forney & Associates 28 Southbrook, STE 4 Irvine, CA 92714 (714) 551-9062 MII Owner</p> <p>R-VCR Larry Dean 4055 Quasi Rd ste 107 Ontario, CA 91761-1521 (909) 984-6492 MII User</p> <p>Shahr Farang TV Parviz Kardan PO Box 16273 Encino CA 91416 (818) 702-0091 MII User</p>
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Spot Productions
Frank Vanella
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San Jose, CA 95123
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MII Owner

Studio Spectrum
Ken Buckowski
1056 N. Lake St.
Burbank, CA 91502
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Dealer

Take 2 Video
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38964 Kenneth Ct
Cherry Valley CA 92223
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MII User

Take 2 Video
Gerry Wilson
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Glen Ellen CA 95442
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MII User

Tele-Video Production
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(510)893-0555
MII Owner

Tented
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4475 Golden Foothills Pkwy
El Dorado Hills, CA 95630
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Manuf.

The Video Production Co.
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Torrance, CA 91356
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Toaster Marmalade
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Channel 20
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Crawford Productions
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Encore Broadcast Sales
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Used Eqp Dealer

Encore Broadcast Sales
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Florida Video Systems
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Graphics Dept.
Lawrence Kohl
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Industrial Video Technology Inc. Lisa Heydet 2120 Hollywood Blvd. Hollywood, FL 33020 (800)362-RENT New/Used Expt Dealer	Pat Appleson Studios, Inc. Pat Appleson 757 SE 17th St., Suite 358 Fort Lauderdale, FL 33316-2960 (305) 587-7900 MII Owner	MII Owner	Savannah College of Art & Design Ralph Grann 572 Indian St. Savannah, GA 31401 (912)238-2407 MII Owner	Video Lab Norm Nichols 641 Keaumoku, Ste. 5 Honolulu, HI 96814 (808) 947-5227 MII Owner	MII Owner	Televent Video Services Don Shannon 6533 West North Ave Oak Park, IL 60302 (708) 383-5588 MII Owner
Key Logo Steve Gibson 335 Wilson Ave. Satellite Beach, FL 32937 (407) 777-3936	Sakolsky Productions Kerry Sakolsky 700 Biltmore Way Suite 1202 Coral Gables, FL 33134 (305) 441-1935 MII Owner	WFTS Luis Romero 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 MII Owner	Savannah College of Art & Design Stephan May 572 Indian St. Savannah, GA 31401 (912)238-2407 MII Owner	Idaho KIVI-TV Don Conklin 1866 E Chisolm Dr Nampa ID 83687 (208)467-3301 MII User	JRC Productions Rob Aiello 528 Northlake St Aurora, IL 60506 (708) 896-4250 MII Owner	TeleVisual Productions Dave Beatty 1287 Wabash Springfield, IL 62704 (217)767-4757 MII Dealer/Repair Center
Lakeland Regional Medical Center Education Dept. Ryan Lee 1324 Lakeland Hills Blvd. Lakeland, FL 33805 (813) 687-1127 MII Owner	Azetta Sevastakis 6786 110 St. Seminole, FL 34642 MII User	WFTS Jean Yam 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 MII Owner	Strickland Video & Film Support John Strickland 2972 Chipmunk Trail Marietta, GA 30067 (404) 988-0803 MII Owner	KTRV Brian Royster 679 6th St Nampa, ID 83653 (208) 888-1200 MII Owner	Kemper National Insurance Bill Demarco Kemper TV Studios, F-3 Rt. 22 & Kemper Dr. Long Grove, IL 60049 (708) 540-4449 MII Owner	The Orenda Group Jim Riesenmann 9848 South Winchester Ave Chicago, IL 60643 (312) 238-3578 MII Owner
Lockheed Space Operations Miles Placek 1748 W Cheryl Dr Winter Park FL 32792 (407)867-3875 MII User	Sifford Video Lawson Turk 2815 Evans St Hollywood, FL 33020 (800)727-2679	WFTV Edward J. Ross P.O. Box 510 Palm Beach, FL 33480 (407) 655-5455 MII Owner	TVF Productions John Salter 1612 N. Oak St. Valdosta, GA 31602 (912) 244-9597 MII User	Porter Advertising T Porter 10378 Fairview Ste 201 Boise, ID 83704	Little Fort Media Weldon Johnson 113-115 N Genesee Waukegan, IL 60083 (708) 244-9666 MII Owner	The Tape Company Robert Daly 801 Silver Dr Wood Dale, IL 60191
Lockheed Space Operations Clyde Smith LSO 350 TRM 029 KennedySpace Center, FL 32899 (407) 867-3875 MII User	Solid Waste Authority Rick Schneider 7501 N Jog Rd. West Palm Beach, FL 33412 (407) 640-4000 MII Owner	WPTV Don Snyder Edin AFB, FL 32542 (904)882-9911 MII User	Vaughn Duplication Services Rick Genthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 MII Owner	TCI Cablevision Neil Smith 8890 West Park Boise, ID 83704 (208)375-8888 MII Owner	Master Images Video Duplications, Inc. Skip Navar 3176 Mae Arthur Blvd. Northbrook, IL 60062 (708)564-0470 MII Owner	Three Angels Broadcasting Network Clerence Larson Rt 3 Box 176 Thompsonville IL 62890 (618)627-4651 MII User
Lockheed Space Operations Ed Mikulas MS LSO 110 Kennedy Space Center, FL 32899 (407)867-2280 MII Owner	U.S. Air Force Wright Laboratory WL/MNGI Don Snyder Edin AFB, FL 32542 (904)882-9911 MII User	Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)878-1299	Video Copy Services Rick Stevens 1699 Tullie Circle Ste 117 Atlanta, GA 30329 (800)553-3616 (404)321-6933 MII Owner	Illinois J A B N Moses Primo PO Box 220 W Frankfort, IL 62896 (618) 627-4651 MII User	Milikin University Ronnie Dean 1184 W. Main Decatur, IL 62522 (217) 424-6254 MII Owner	Three Angels Broadcasting Network Doug Gieria PO Box 220 West Frankfort, IL 62896 (618)627-4651 MII Owner
Lockheed Space Operations Robert Simmer MS LSO 115 Kennedy Space Center, FL 32899 (407) 867-2280 MII Owner	Valencia College Keith Forston Film Technology Program, Mail Stop 3-2 701 N. Ecorlockhatchee Trail Orlando, FL 32825 (407) 299-5000 x2415 MII Owner	Atlanta Video Production Center Joseph Gora 1570 Northside Dr. NW 240 Atlanta, GA 30318 (404) 355-3398 MII Owner	Video Duplication Skip Lewis 3095 Presidential Dr. Ste F Atlanta, GA 30340 (800) 235-9732 MII Owner	3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 943-3961 Mannf.	Mirage Video Communications Inc. Richard Sulko 12413 S Harlem Ave. Palos Heights, IL 60463 (708) 448-0636	Video FX Shurt Solfer 400 Jefferson Ct Wheeling, IL 60090 MII User
MagneTech Michael Pardo 3941 SW 47th Ave. Ft Lauderdale, FL 33314 1-800-883-DUPE (305) 791-6711 MII Owner	Valencia College Jim Barber Film Technology Program, Mail Stop 3-2 701 N. Ecorlockhatchee Trail Orlando, FL 32825 (407) 299-5000 x2415 MII Owner	IBM Victoria Pendleton 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 (404) 833-3492 MII Owner	Video Supply Sales Co. Mark Radford 3440 Oakcliff Rd. Suite 112 Atlanta, GA 30340 (404) 438-2468 Dealer	Bible Students Publications George Tabac 900 Brentwood Bensenville, IL 60106 (800) 595-0984 MII Owner	Norwest Communications, Inc. Mark Kamey 123 S. Hough St. Barrington, IL 60018 (708) 381-3271 MII Owner	Video Replay Ron Norinsky 118 West Grand Ave. Chicago, IL 60610 (312)467-0425 MII Owner
Mayo Clinic Asa Floyd 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2672 MII Owner	Vaughn Duplication Services Rie Everett 5414 Beaumont Center Dr., Ste 202 Tampa, FL 33634 (813)887-3141 MII Owner	IBM Judy Sapp 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 (404) 833-3492 MII Owner	Videotography Inc Damon Smith PO Box 8263 Savannah, GA 31412 MII User	Bloomquist & Associates, Inc. Dick Bloomquist 828 N. Addison Ave Evanston, IL 60126 (708) 530-4077 MII Owner	Parasoft Ted Ellsworth 9401 W Grand Ave. Franklin Park, IL 60131	Video-Tech Production Alan Thumry P.O. Box 2231 1602 Melrose Ct. Decatur, IL 62526 (217) 877-9422 MII Owner
Mayo Clinic Bill Wimsatt 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2008 MII Owner	Videocam Export Co. Juan Carlos Carrillo 7305 NW 36th Street Miami, FL 33166 (305) 392-2034 Dealer	K&M Electronics 2620 Mtn Ind Park Ste F Tucker, GA 30084 (404) 934-2151 Repair Center	WTVM-TV Mike Barnett P.O. Box 1848 Columbus, GA 31902 (706) 324-6471	Business TV Associates Mark Hewitson R.R. 1, Box 71 McLean, IL 61754 (309) 874-2908 MII Owner	Provid Supply Ragins Szpak 896 Webster Ln Desplaines, IL 60016 (708) 299-7832 Supplier	WGEM Buddy Drenner 513 Hampshire Quincy, IL 62361 (217) 228-6618 MII Owner
MedCom Group Rick Carr PO Box 7924 St Petersburg, FL 33704 (813)821-1130 Dealer	Videocam Export Co. Irving Perez 7305 NW 36th Street Miami, FL 33166 (305) 392-2034 Dealer	Lewis Broadcasting Co. Wallace Tidwell PO Box 61268 Savannah, GA 31420 (912)925-0022 MII User	Zan Productions Rosenrath Bush 1189 Beach Valley Rd. NE Atlanta, GA 30306-3121 (404)872-0719 MII Owner	Centerroom Inc. Vicky Jacobs 7120 Ridgeway Lincolnwood, IL 60465 (708)675-1411 MII Owner	Roscor Corp Mitch Roston 1061 Fishanville Drive Mt Prospect IL 60056 (708)299-9080 MII User	WICD-TV David Boyer 250 Country Fair Dr. Champaign, IL 61821 (217) 351-8300 MII Owner
Medfo, Inc. John P. Lenhart, MD 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 MII Owner	Video Factory Richard Paul 1126 S. Division Ave Orlando, FL 32805 (407) 246-6316 MII Owner	Lithonia Lighting Mike Rogers Video Communications 1400 Lester Rd Conyers, GA 30207 (404) 922-9000 x2517 MII Owner	Hawaiian Image Video Ron Darby 44-401 Kaneohe Bay Drive Kaneohe, HI 96744 (808) 254-4644 MII Owner	Center Video Rex Balz 5615 W. Howard Street Niles, IL 60648 (800) 621-4354 Supplier	Southern Illinois University John Kautzer Campus Box 1775 Edwardsville, IL 62026 (618) 692-2230 MII Owner	WIFR-TV Willard Shearn PO Box 123 Rockford, IL 61105 (815)987-3300 MII Owner
Medfo, Inc. Dennis McDougall 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 MII Owner	Videotaping Services Inc Dale Sweet 1911 Manor Circle Dr Winderhaven, FL 33880 (813) 293-3916 MII Owner	Motion Visuals Pat Cooksey PO Box 43371 Atlanta, GA 30336 (404)696-2709 MII Owner	Hot Shot Productions Jim Abell PO Box 1297 Kapen, HI 96746 MII User	College of DuPage TV Roger Ewald 22nd Lambert Rd Glen Ellyn, IL 60137	State Farm Insurance Gary Chambers 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 MII Owner	WSBT AM-TV/WNSN FM Chris Thornton 300 W Jefferson Blvd South Bend IN 46601 (219)233-3141 MII User
Media Concepts Bob Skidmore 559 49th Street South St Petersburg, FL 33707 (813) 211-2122 Dealer	Video Techniques, Inc. Robert Lorentzen PO Box 9649 Bradenton, FL 34206-9649 (813)746-4949 MII Owner	National Video Exposure Clyde Land 5100 Kerry Dr. Atlanta, GA 30331 (404) 344-1551 MII Owner	Kit Video Productions Bill George 1095 Kalapaki Street Honolulu, HI 96825 (808)395-1244 MII Owner	Matthew Curry 538 S. Pine Ave. Arlington Heights, IL 60005-2058	State Farm Insurance Randy Smith 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 MII Owner	WTVO Al Petzke 1917 N Meridian Rd Rockford, IL 61105 (815) 963-5413 MII Owner
Multi Image Group Jim Ballentine 1080 Holland Drive Boon Raton, FL 33487 (800) 523-2682 Supplier	Vue-Corn Inc. Marshall Ham 1126 S Division Ave Orlando, FL 32805 (407)423-7869 Dealer	Northwest Airlines, Inc. Bob Sharrea 1000 Inner Loop Road Atlanta GA 30337-6072 (404)530-6955 MII Owner	Video Concepts Bob Ramacher 535 Lines Plwy Kihet, Maui, HI 96753 (808) 879-1329 MII Owner	Ed Janik Productions Ed Janik R.R. 2, Box 94C Pleasant Plains, IL 62677 (217) 626-1976 MII Owner	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 MII Owner	WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312)838-4853 MII Owner
National Television Supply Chuck Bachus PO Box 130202 Ft Lauderdale 33313 (305) 748-2985 MII User	WDZL Bob Castillo 2055 Lee St Hollywood, FL 33020 (305) 925-3939	Printpack, Inc. John Clower 4335 Wendell Dr. Atlanta, GA 30336 (404) 691-2558 x445 MII Owner	Video Concepts Kevin Harrington 535 Lines Plwy Kihet, Maui, HI 96753 (808) 879-1329 MII Owner	Illinois Central College Tom Boyer 1 College Drive East Peoria, IL 61635 (309) 694-3397		Indiana

Ball State University Bill Cahoe University Media Services Muncie, IN 47306 (317) 285-1486 MII Owner	WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 MII Owner	KSNW Martin Heffner 833 N. Main Wichita, KS 67201 (316) 263-3333 MII Owner	Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner	Communications Televideo Ltd. Charles Brochura 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Lister Hill Natl.Center For Biomedical Communications James Charuhua Bldg 38A RM B2N35 Bethesda, MD 20894 (301)496-6396 MII Owner	USF&G Corp Steve Kuhn 5801 Smith Ave Baltimore, MD 21209 (410)578-2916 MII Owner
Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 MII Owner	Iowa American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 MII Owner	Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913)894-1188 MII Owner	Newcomer Young Productions Ken Purcell 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner	Communications Televideo Ltd. Paul Farren 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Montgomery College Tom Cook 51 Marmakee Rockville, MD 20850 (301)251-7159 MII Owner	Video on Location Jimmy Veizis 11600 Nebel St Rockville, MD 20852 (301) 984-5823 MII Owner
Ball State University Chris Weyers BC#179 Muncie, IN 47304 (317) 285-8185 MII Owner	Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319)398-8422 MII Owner	Smokey Hills Public TV Lloyd Mintzmeier PO Box 9 Bunkers Hill, KS 67626 (913) 483-6990 MII Owner	Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner	Communications Televideo Ltd. Mr. Han S. Jan 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Video on Location Dino Veizis 11600 Nebel St Rockville, MD 20852 (301) 984-5823 MII Owner	
B&J Photo Inc Ed Govin 5429 Keystone Dr Fl Wayne, IN 46825	Iowa State University Denny Goodrich Media Production Unit Exhibit Hall South Ames, IA 50011 (515) 294-2316 MII Owner	University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 MII Owner	Producer's Group International Bob Krieger, Jr. 634 Village Lane North Mandeville, LA 70448 (504) 674-1340 MII Owner	DBM Production Douglas Maddox PO Box 20115 Towson, MD 21286 (410) 825-2848 MII Owner	Video Thruair, Inc. Ernie Aschmbeck 5709-B Arundel Ave Rockville, MD 20852 (301) 881-0270 MII Owner	
Magnity Video Productions Harry Magnity PO Box 13 Green Castle, IN 46133 (317)653-5736 MII Owner	Iowa State University Jim Tretten Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 MII Owner	Video Service of America Patrick Barber PO Box 14945 Lenexa, KS 66285-4945	Video First Productions Ray Morvant PO Box 331 Kaplan, LA 70548 (318)643-1988	Bill Goon 913 Hyde Road Silver Spring, MD 20902	Prince Georges Co. Public Schools Scott Schiller 8437 Landover Road Landover, MD 20785 MII Owner	Videovision Mike Wacklin 37 E Washington St Hagerstown, MD 21740 (301) 791-3496
Production Services Walker Rassel 4936 Illinois Rd Ste 1F Fl Wayne, IN 46804	Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319)398-5620 MII Owner	Kentucky Dench Video Services, Inc. Tim Dench 9141 Bardtown Rd. Louisville, KY 40291 (502) 239-0229 MII User	Videx Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 MII Owner	Steve Crouch 4407 Independence St Rockville, MD 20853 (301) 946-6380 Repair	Princess Georges Co. Public Schools Chuck Wolfe 8437 Landover Road Landover, MD 20785 MII Owner	Virtual Image Labs, Inc. David Paigs 1738 Elton Rd. Sta307 Silver Spring,MD 20904-1725 (301)431-7725 MII Owner
Reed Productions Kevin Bassett PO Box 977 Wauers, IN 46580 (219) 267-4199 MII Owner	St. Luke's Hospital Maureen Oseko 1026 A Avenue, NE Cedar Rapids, IA 52402 (319)369-7487	KET Michael Howard 600 Cooper Drive Lexington, KY 40502-2296 (606) 258-7089 MII Owner	WYBS Mike Denning PO Box 24028 New Orleans, LA 70184 (504) 486-3511 MII Owner	Fallen Angels Films, Inc. Lynn TB 330 Fawcett Walk Annapolis, MD 21401 (410)974-0516 MII Owner	Professional Products, Inc. James Baldwin 4964 Fairmont Ave. Bethesda, MD 20814 (301) 657-2141 Dealer	VMAQ Kendra Cook 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-0077 MII Owner
Sho-n-Tell Rollie Bunce 8241 Millhouse Rd Indianapolis, IN 46241 (317)856-5418 MII Owner	Prairie Audio Visual & Video Corp. Cynthia Egger 260 Third Ave., SW Cedar Rapids, IA 52404 (317) 639-8144 Dealer	S & W Productions Tom Pripps 459 Broyles Ave Paducah, KY 42003 (502) 354-3057 MII Owner	James Waligora 3553 N. Raymond Rd Poland Spring, ME 04274 MII User	Fey Communications Inc. Tim Fay 802 Angyle Rd Silver Spring, MD 20901 (301)588-0778 MII Owner	Professional Products, Inc. Bob Williams 2605 N. Rolling Rd, Suite 406 Baltimore, MD 21207-1960 (301) 298-7111 MII Owner	Washington Professional Systems Mike Garry 11157 Vism Mill Rd Washington, MD 20902 (301) 942-6808 Dealer
Versatile Video Services, Inc. Terry Butka P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 MII User	St. Luke's Hospital Maureen Oseko 1026 A Avenue, NE Cedar Rapids, IA 52402 (319)369-7487	S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 354-3057 MII Owner	Maryland Action Comm Research Chip Gallo 1616 Forbes St Rockville, MD 20851	Puji Pro Tape J. Thomas Baum 1089 Heathers Dr. Westminster, MD 21158-3602 (301) 876-9390 Mamm	Ralph Graves Productions, Inc. Bill Graves 5161 River Rd, Bldg 2, Suite 103 Bethesda, MD 20816 (301) 988-4577 MII Owner	WRFF Dol Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 MII Owner
Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 MII Owner	Kansas Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 MII Owner	WP&D-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 MII Owner	Antistam Cable TV Bill Lucas 1000 Willow Cr Hagerstown, MD 21740 (301) 797-5000 x122 MII Owner	Global Vision Turq Nazir PO Box 535 Reisterstown, MD 21136 (301)356-6715 MII User	Regional Cable Network Cindy Gurdin 1000 Willow Cr. Hagerstown, MD 21740 (301) 797-3000	WRFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 MII Owner
Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 MII Owner	Fast Forward Productions Brad Buzzow 12308 Summertree Olathe, KS 66062	Louisiana Milke Blohm 4910 Marquee Dr New Orleans, LA 70127	Antistam Cable TV Dave Dahl 1000 Willow Cr Hagerstown, MD 21740 (301) 7-3000 x122 MII Owner	Hocus Focus Productions Don Armstrong 200 E Joppa Rd, Ste L103 Towson, MD 21204 (410)833-5740 MII Owner	Ritz Audio/Visual Scott Gandy 6620 Virginia Manor Beltsville, MD 20705 MII User	WHAG-TV Wayne Younkins 13 E. Washington St. Hagerstown, MD 21740 (301) 797-4400 MII Owner
WFFT-TV Mac McShane 3707 Hillgate RD Fl Wayne, IN 46808 (219) 471-3553 MII Owner	First Generation Video Dick Friesen 1802 N. Phum Hutchinson, KS 67502 (316) 662-9262 MII Owner	Channel One Video Dick Slade 1412 Northcrest Drive Silver Spring, MD 20904 (301) 384-9595 MII Owner	AVA Productions Dick Slade 1412 Northcrest Drive Silver Spring, MD 20904 (301) 384-9595 MII Owner	Harry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 MII User	Sign Media Inc. Verden Ness 4020 Blackburn Lane Bortonsville, MD 20866 (301) 421-0268 MII Owner	Massachusetts A/V Services Bob Becker 874 Mass Ave (Rt 111) Brockton, MA 01719 (508) 263-7727 MII Owner
WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317)285-1249 MII Owner	Heartland Productions, Inc. Brynn Winsley PO Box 4180 Shawnee Mission, KS 66204 (913)236-6088 MII Owner	Executa Productions Tom Samuels 127 S. Solomon St New Orleans, LA 70119-5928 (504)482-8848 MII User	Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8463 MII Owner	In Motion Magazine Allison Dollar 1203 West St. Annapolis, MD 21401	Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800)359-1838 (301)790-0103 Repair	Bob Benson Video Film Robert Benson 267 Chappel St Holden, MA 01520 (508) 828-5448 MII Owner
WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317)285-1249 MII Owner	JAT Productions Jill Ann Nichols P.R. 3 Box 78 Lyons, KS 67554	In-Sync Larry Christensen 13 Country Club Lane Shenandoah, LA 51601 (712)46-5848 MII User	Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4308 supplier	In Motion Magazine Lynn Johnson 1203 West St. Annapolis, MD 21401	Take One Video Dan Powell 997 Headwater Annapolis, MD 21403	The Camera Corp Marty Feldman 858 Providence Hwy Norwood, MA 02062 Dealer
WKUG-TV Matt Kyle 2633 West State Blvd Fl Wayne, IN 46808 (219)422-7474 MII Owner	KPTS Dave McClintock 320 W. 21st St. North Wichita, KS 67203 (316) 838-3090 MII Owner	JB CableAids Jim Dull 635 Stoner Ave. Shreveport, LA 71101 (318) 222-4290 MII Owner	Cololab Russ Sunierwick 5708 Arundel Ave. Rockville, MD20852 (301) 770-2128 MII Owner	Johns Hopkins APL Fred Casmen Johns Hopkins Rd Laurel, MD 20723 (301) 953-6786 MII Owner	TCI Cablevision Bob Hideo 201 S. Mechanics St Cumberland, MD 21502 (301)722-6347 MII Owner	Crimson Tech Lee Wollot 325 Vassar St Cambridge, MA 02139 (617) 868-3150 Dealer
WSBT AM TV Chris Thomson 300 W Jefferson Blvd South Bend, IN 46601 (219) 233-3141 MII Owner	KSAS-TV David Bird 316 N. West St Wichita, KS 67203 (316)942-2424 MII Owner	Mission Service Supply Inc Joey Guy 900 Wood St West Monroe, LA 71291 (318)325-8674 Dealer	Commercial Video Services Greg Honeycutt 101 Winston, St Cumberland, MD 21502 (301)724-2799 MII Owner	Kennedy Krieger Institute Michele Leah 707 N. Broadway Baltimore, MD 21211 (410)550-9448	Townson State University Stacy O'Neal Dept of Speech/Communication Towson, MD 21204 (410) 830-3433 MII Owner	Eastern Video Systems, Inc Bob Strauss 2 Sterling Rd Billerica, MA 01862 (508)667-0009 Dealer
		Mission Service Supply Inc. Carl Hicks PO Box 2957 West Monroe, LA 71294 (800)352-7222 Dealer	Mark Kregel 1403 Ronson Ct. Aberdeen, MD 21001		TPI Productions Bill Perkins 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-5979 MII Owner	

<p>GTE Labs, Inc. Rich Weiland 40 Sylvan Rd. Waltham, MA 02254 (617) 466-4151 MII Owner</p> <p>Mike Healy 25 Highland Terrace #2508 Plymouth, MA 02360</p> <p>Iron Fist Productions Ariel Lustig 432-A Mass Ave Arlington, MA 02174 (617) 646-5954 MII User</p> <p>LCR Productions Leo Rotkiewicz, Jr. 46 Elm St South Deerfield, MA 01373-1006 (413) 665-2946 MII User</p> <p>Media Partners of MA Gary Pink 1837 Ocean St. Marshfield, MA 02050 (617) 837-5301 MII Owner</p> <p>MIT Earth & Planetary Sciences Tim Dowling 18 Vassar St Bldg 54-420 Cambridge, MA 02139 (617) 253-1785 MII Owner</p> <p>New Avenue Communications Phil Alape 50 Hunt St. Watertown, MA 02172 (800) 835-5222 MII User</p> <p>New England Cablevision Jerry Klaw 38 Blackburn Center Gloucester, MA 01930 (508) 281-2285</p> <p>Plainsong Productions Ben Achtenberg 47 Halifax Street Jamaica Plain, MA 02130 (617) 524-0980 MII User</p> <p>Post Time Productions Fred Mycroft 340 Anawan Street Rahoboth, MA 02789 MII Owner</p> <p>ProMEDIA Floriano Cabral 246 Palmer Street Fall River, MA 02724 (508) 994-0447 MII Owner</p> <p>Studio 5 Productions Bill Lowell 5 TV Place Needham, MA 02192 (617) 449-0400 MII Owner</p> <p>Thom McAn Greg Lindgren 67 Millbrook St. Worcester, MA 01606 (508) 791-3811 MII Owner</p> <p>WNAC-TV Cory Sprague 33 Pine St Rahoboth, MA 02769 MII Owner</p> <p>Michigan</p> <p>Blue Sky Productions Peter Hickman 1020 Croyts Rd., Suite 305 Lansing, MI 48917 (517) 886-2010 MII Owner</p> <p>Christian Family Centre Paul Maybee 1800 W US 223 Adrian, MI 49221 (517) 263-6232 MII Owner</p> <p>Communications Systems</p>	<p>Group Kirk Krinke 13555 Capital Ave Oak Park, MI 48237 (313) 399-2000 Dealer</p> <p>Communications Systems Group Andrew McCaskey 13555 Capital Ave Oak Park, MI 48237 (313) 399-2000 Dealer</p> <p>Delta College Harold Conley University Center, MI 48710 (517) 686-9354 MII Owner</p> <p>Digital Animation Corp. Ron Ware 24445 Northwestern Hwy, Suite 105 Southfield, MI 48075 (313) 354-0890 MII User</p> <p>Dunbar Video Productions William Dunbar 2487 Houser Rd Holly, MI 48442 (313) 634-8686 MII Owner</p> <p>Den Fitzgerald P.O. Box 126 Tucumcachi, MI 49286 (517) 423-8124 MII User</p> <p>Infl Learning Systems, Inc. Larry S. Bothe Rm 120 Bell Hall Andrews University Berrien Springs, MI 49104-0087 (616) 471-6052 MII Owner</p> <p>Kan Johnston 3470 Doble Rd Okemos, MI 48864 (517) 349-2976 MII User</p> <p>Lake Michigan College Todd Blake 2755 E Napier Ave Benton Harbor, MI 49022 (616) 927-3571 x5248 MII Owner</p> <p>Lake Michigan College Kevin Birdell 2755 E Napier Ave Benton Harbor, MI 49022 (616) 927-3571 x5249 MII Owner</p> <p>Minge Video Communications Inc Richard Sulko 12413 S Hadam, IL 600463</p> <p>Mt Hope Church Bob Glasen 202 S Croyts Rd Lansing, MI 48917 (517) 321-2780 MII Owner</p> <p>Mt Zion Temple David McClure 4900 Maybree Rd Clarkston, MI 48348 (313) 391-6166 MII Owner</p> <p>Persona Video Tony Gorkiewicz 6668 Orchard Lk Rd 200 West Bloomfield, MI 48322</p> <p>FDQ2 MultiMedia 7465 West Grand River Brighton, MI 48116 (313) 229-0843 MII Owner</p> <p>Q-1 Video Network Tim Hart 62 Division Coldwater, MI 49036 (517) 279-8752 MII Owner</p> <p>Thalner Electronic Labs Karl Conyounjian 7235 Jackson Rd. Ann Arbor, MI 48103 (313) 761-4506 Dealer</p>	<p>Thalner Electronic Labs John Young PO Box 96 Banger, MI 49013 (616) 427-8233 Dealer</p> <p>True Life Video Ted & Kay Slankster 9155 Davisonburg Road Clarkston, MI 48348 (313) 625-9155 MII User</p> <p>University of Michigan, METN Jerry McCarty RM 1020 HH Dow Bldg Ann Arbor, MI 48189-2136 (313) 763-1233 MII Owner</p> <p>Vivid Visions, Inc Christopher Hart 9282 General Dr., Suite 130 Plymouth, MI 48170 (313) 453-7770 MII Owner</p> <p>VPM Studios Gene Casaroll 13761 Bell Court Stirling Heights, MI 48312 (313) 939-8680 MII Owner</p> <p>Western Michigan Public Broadcasting Tim Scarpino 301 West Fulton Grand Rapids, MI 49504-6492 (616) 771-6666 MII Owner</p> <p>Western Michigan University James Kirkland Television Department Kalamazoo, MI 49008-3899 (616) 387-3040 MII Owner</p> <p>Western Michigan University Brad Morgan Television Studios Kalamazoo, MI 49008-5167 (616) 387-3042 MII Owner</p> <p>Western Michigan University Janet Oliver Television Studios Kalamazoo, MI 49008-5167 (616) 387-3042 MII Owner</p> <p>WNEM TV 5 Greg Summa 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517) 758-2084 MII Owner</p> <p>WNEM TV 5 Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517) 753-8191 MII Owner</p> <p>WNMU-TV Northern Michigan University Earl Littich Marquette, MI 49855 MII Owner</p> <p>Wolohan Lumber Paul Adler P.O. Box 3235 1740 Midland Rd Saginaw, MI 48605 (517) 793-4532 x374 MII Owner</p> <p>WXYZ Mike Doback PO Box 789 Southfield, MI 48037 (313) 827-9490 MII Owner</p> <p>WZZM-TV Chuck Mikowski 645 Three Mile Rd N.W. Grand Rapids, MI 49504 MII Owner</p> <p>Minnesota</p> <p>3M Chris Birner 3M Center Building 223-SN-01 St Paul, MN 55119 (612) 733-9697 Manuf.</p>	<p>Alpha Video Dick Whintery 7711 Computer Ave. Edina, MN 55435-5494 (612) 896-9898 Dealer</p> <p>Alpha Video Tom Egan 7836 2nd Ave. S. Bloomington, MN 55420 (612) 881-2055 Dealer</p> <p>Audio Visual Wholesaler Tom Touges 5395 31st Ave Plymouth, MN 55447 Dealer</p> <p>Bundy Group J.D. Bundy Box 11098 Minneapolis, MN 55411 (612) 832-3812</p> <p>Century Design Jody Heurung 530 15th Ave. S. Hopkins, MN 55343-7889 (612) 933-0033 MII Owner</p> <p>CASAA Productions Larry Gilbertson 2101 57th Ave N Brooklyn Park, MN 55430 (612) 560-1335 MII Owner</p> <p>Cinequint Kevin Groves 856 Raymond Ave St Paul, MN 55114 (612) 646-1780 Dealer</p> <p>Cinesound 2 Dennis O'Rourke 6461 Lyndale Ave. South Minneapolis, MN 55423 (612) 866-5049 MII Owner</p> <p>Come Communications Jonathan Meyers 3415 University Ave St Paul, MN 55114 (612) 642-4637 MII Owner</p> <p>Gottry Advertising & Marketing, Inc. Rich Elsbury 9001 West 80th St., Ste 655 Bloomington, MN 55437 MII Owner</p> <p>Grant Booker Video Terry Grant 2543 Nicollet Ave. S Minneapolis, MN 55404 (612) 874-7452 MII Owner</p> <p>Heaton Dailey Monson Jamie Heaton 6573 City West Pkwy Eden Prairie, MN 55344 (612) 843-1711 MII Owner</p> <p>Jamieson & Associates, Inc. Richard Jamieson 5200 Wilson Road - 300 Minneapolis, MN 55424 (612) 920-3770</p> <p>Juntunen Video Mike Vinup 708 N. First St., Ste 131 Minneapolis, MN 55401 (612) 341-3348 MII Owner</p> <p>KARE Norm Beardsley 8811 Olson Memorial HWY Minneapolis, MN 55427 (612) 546-1111 MII Owner</p> <p>KARE Michael Young PO Box 11954 St Paul MN 55111 (612) 825-4835 MII User</p> <p>King Video Cable Co. Dennis Becker 6901 Winnetka Ave. North Brooklyn Park, MN 55428 (612) 511-4422 MII Owner</p>	<p>Marketing By Video Louis Hagan 6440 Flying Cloud Dr., STE 101 Eden Prairie, MN 55344 (612) 944-3323 MII Owner</p> <p>Mayo Clinic Marvin Mitchell Video Communications Systems Rochester, MN 55905 (507) 284-2511 MII Owner</p> <p>Miller Meester Advertising Dan Sauard 17 N Washington Ave Minneapolis, MN 55401 (612) 337-9120 MII Owner</p> <p>Northern Minnesota Public TV Bill Sanford Box 9 BSU Bemidji, MN 56601-2699</p> <p>Northland Insurance Companies Charlie Stellick 1295 Northland Dr. St. Paul, MN 55120-1146 (612) 688-4721 MII Owner</p> <p>NW Airlines Bob Brandia 5101 NW Dr St. Paul, MN 55111 (612) 726-0355 MII Owner</p> <p>On Site Environmental Services, Inc. Tim Lewis 11760 Justen Circle Maple Grove, MN 55369 (612) 428-2666 MII Owner</p> <p>Physics Curriculum and Instr Dave Hilson 22585 Woodhill Dr. Lakeville, MN 55044 MII Owner</p> <p>Promotional Films and Video, Inc. Al Peterson 1313 Cambridge St. Hopkins, MN 55343 (612) 933-2183 MII Owner</p> <p>Todd Communications Tom Upmann 6545 Cecilia Cir. Minneapolis, MN 55439 (612) 941-0536 Dealer</p> <p>Todd Communications Bill Packham 6545 Cecilia Cir. Minneapolis, MN 55439 (612) 941-0536 ex484 Dealer</p> <p>Vaughn Duplication Services Karl Christensen 7951 Computer Ave South Minneapolis, MN 55435 (800) 323-0281 MII Owner</p> <p>Mississippi</p> <p>WJTY, Broadcasters of MS Inc Mike Godwin PO Box 8887 Jackson MS 39284-8887 (601) 372-6311 MII Owner</p> <p>Missouri</p> <p>Duff Video Productions Ron Duff P.O. Box 881 Cape Girardeau, MO 63702-0881 (314) 334-1189 MII Owner</p> <p>Foris Benefits Insurance Company Craig Campbell 2323 Grand Ave Kansas City, MO 64108 (816) 881-8719 MII Owner</p> <p>Good News Productions Stan Waite Box 222 2111 N. Main Joplin, MO 64802</p>	<p>KPLR Jim Wright 4935 Lindell Blvd. St. Louis, MO 63108 (314) 454-6306 MII Owner</p> <p>Lines Video Systems 219 S Jefferson Springfield, MO 65806 (800) 641-4674 Dealer</p> <p>Southeast Mo State Univ David Andrews 1 University Plaza Cape Girardeau MO 6370 (314) 651-2257 MII User</p> <p>University of Missouri Video Network James Gear 301 Fine Arts Bldg UMKC Kansas City, MO 64110-2499 (816) 235-1096 MII Owner</p> <p>Vaugh Duplication Services Pete Leverenz 13241 Tandem Drive Creve Coeur, MO 63146 (314) 576-6804</p> <p>Montana</p> <p>Engle Communications, Inc. C.J. Camalisto PO Box 5208 Missoula, MT 59806 (406) 721-2063 MII Owner</p> <p>KECI-TV Larry Arbuthnot PO Box 5268 Missoula, MT 59806 (406) 721-2063 MII Owner</p> <p>KCFW-TV Chris Neuhansen PO Box 857 Kalispell, MT 59901 (406) 753-5239 MII Owner</p> <p>KTVM Bill Ward 750 Dewey Blvd Butte, MT 59701 (406) 494-7603 MII Owner</p> <p>KULR-TV Patrick Shearer PO Box 80810 Billings, MT 59108 (406) 656-8000 MII Owner</p> <p>KUSM-TV MONT ST UNIV Thomas Jenkins Visual Comm Bldg Bozeman MT 59717 (406) 994-3437 MII Owner</p> <p>Maney Telefilm Dick Maney 842 Lexington Ave Butte, MT 59701 (406) 783-8092 MII Owner</p> <p>Nebraska</p> <p>Boys Town Mark Warsoski 555 N 30th St Omaha, NE 68131 MII Owner</p> <p>BioMed Communications Dept Jim Frucha 2400 California St. Omaha, NE 68178 MII Owner</p> <p>Chapman & Associates Don Chapman 1912 California St Omaha, NE 68102 (402) 3430440 MII Owner</p> <p>Creighton University Terence Barrio 2400 California St Omaha, NE 68178 (402) 280-2072 MII Owner</p> <p>Good News Productions Stan Waite Box 222 2111 N. Main Joplin, MO 64802</p>	<p>Creighton University Chuck Lenosky California at 24th ST Omaha, NE 68138 MII Owner</p> <p>Creative Visual Larry Hosmer 10135 J st. Omaha, NE 68127 (800) 547-4184 MII Owner</p> <p>Data Security Inc. Jeff Mahoney 729 Q St. Lincoln, NE 68508 (800) 225-7554 Manuf.</p> <p>Gamer Industries Scott McLean 4200 N 48th Lincoln, NE 68504 (800) 228-0275 Manuf.</p> <p>GPI Productions, Inc. Tom Ekins 9140 W Dodge Rd Omaha, NE 68114 (402) 255-2630 MII Owner</p> <p>GPI Productions, Inc. Matt Kimb 9140 W Dodge Rd Omaha, NE 68114 (402) 255-2630 MII Owner</p> <p>GPI Productions, Inc. Johnnie Thavis 9140 West Dodge Rd Omaha, NE 68114 (402) 255-2630 MII Owner</p> <p>NTV Network Jerry Fushner P.O. Box 220 Kearney, NE 68848-0220 (308) 743-2494 MII Owner</p> <p>WOWT-TV Rick Khuts 3501 Farnam Omaha, NE 68131 (402) 346-6666 MII Owner</p> <p>WOWT-TV Robert Sandoval 3501 Farnam Omaha, NE 68131 (402) 346-6666 MII Owner</p> <p>WOWT-TV Carl Bannan 3501 Farnam Omaha, NE 68131 (402) 346-6666 MII Owner</p> <p>Nevada</p> <p>High Sierra Video Productions Bryan Hoopes 930 Tahoe Blvd, Unit 802 Incline Village, NV 89450 (702) 831-1296 MII Owner</p> <p>Markone Video Mark Carey 220 South Rock Blvd #9 Reno, NV 89502 (702) 856-2011 MII Owner</p> <p>Truckee River Studios, Inc. Larry Belden PO Box 1529 Verni, NV 89439 (800) 824-0977 MII Owner</p> <p>Unique Video Productions Bill Pearce 3932 Kingsrow Reno, NV 89503</p> <p>Western Nevada Community College 2201 West Nye Lane Carson City, NV 89703 (702) 887-3073</p> <p>New Hampshire</p> <p>Channel One Video</p>
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Bottom Line Television
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Bennu Productions, Inc.
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Broadcast Video Productions
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Broadcast Video Productions
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(516)467-7551
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Broadway Video Inc.
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Center for Video Education
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Elite Video Production
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Cincinnati, OH 45206
(513) 559-0550
MII Owner

Image Video Teleproduction
Mike Tonges
6755 Freedom Ave, NW
North Canton, OH 44720
(216) 494-9303
MII Owner

Industrial Video
John Barak
1601 N. Ridge Rd E.
Lorain, OH 44055
(216) 233-4000
Dealer

Intl Video Center
Fadi Kdayssi
2528 Edgehill Rd
Cleveland Hghts, OH 44106
(216)321-1440
MII Owner

Mission Video Support
Paul Klouda
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
MII Owner

Mission Video Support
Vince Sisson
10011 State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
MII Owner

Nordson Corporation
Thomas Bunn
555 Jackson Street
Amherst, OH 44001
(216) 988-9411x4540
MII Owner

Ohio Bell Telephone Company
John Kovach
100 Erie View Plaza, Rm 230
Cleveland, OH 44114
(216) 822-7560
MII Owner

Prestige Production & Graphics
Design
John Basso
148 East Aurora Rd.
Northfield, OH 44067
(216) 467-8400

PJ Collins Co Inc
Peter Collins
PO Box 1195
Medina OH 44256-1195

B Squadron Video
Russ Beckner
2100 Heatherwood Ct
Middletown, OH 45042
(513) 422-9552
MII Owner

Riverside Film & TV
Productions
Rob Richardson, Jr.
PO Box 543
Marietta, OH 45750
(614) 373-0861
MII Owner

RPC Video
Bob Ring
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

RPC Video
Ron Caird
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

Stanley Steamer Intl
Steve Whitley
5500 Stanley Steamer Pkwy
Dublin, OH 43017
(614) 764-2007x553
MII User

Tebcon
Kevin Gatewood
91 Springside Drive
Akron, OH 44313
(216) 666-4300
MII Owner

TW Teleproductions, Inc.
Tom Whaley
514 Penn. Ave
Sanduskey, OH 44870
(419)621-0602
MII Owner

Vanguard Productions
Jerry Beck
7020 Huntley Rd
Columbus, OH 43229
(614) 436-4610
MII Owner

Video Components
12117 Beres Rd
Cleveland, OH 44111-1625
(800) 899-8363
Dealer

Video Duplication Services
Pete Stock
PO Box 18337
Columbus, OH 43218
(800) 289-4301
MII Owner

WAKC-TV
Earl Miller
853 Corby Rd
Akron, OH 44320
(216) 535-7831
MII Owner

WBNX-TV
Bill Coger
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 928-1019
MII Owner

WBNX-TV
Donald Richardson
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 928-5711
MII Owner

WEWS-TV
Ed Miller
3001 Euclid Ave.
Cleveland, OH 44115
(216) 431-3687
MII Owner

WGBU-TV
Bill Leutz
Bowling Green Univ.
245 Troup St
Bowling Green, OH 43403
MII Owner

WGTE TV
Dan Nieozwiecki
136 Huron St
Toledo OH 43697
(419)243-3091
MII User

WHIZ-TV
Elmer Hartmeyer
629 Downard Rd.
Zanesville, OH 43701
(614) 453-5431
MII Owner

Wiegand Audio/Video Labs
Charles Wiegand
7758 Lafayette Rd, NW
Newark, OH 43055
(614) 967-0059
Supplier

WKYC-TV
Andy Hitchcock
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3356
MII Owner

WKYC-TV
Gerald Plennmons
1403 E. 6th St.
Cleveland, OH 44114
(216) 337-3333
MII Owner

WNED-TV
Alan Creed
13870 Salem Alliance Rd
Salem, OH 44460
(216) 337-3755
MII Owner

WTTE
Russ Tschimpke
6130 Sunbury Rd.
Westerville, OH 43081
(614) 895-2800
MII Owner

Oklahoma

Barriester Studios
Phil Atkinson
4305 S Mingo Ste A
Tulsa, OK 74146
(918)663-7700
MII Owner

BCD Assoc.
RM Howard
7510 N. Broadway
Oklahoma City, OK 73116
Manual

KJRH
Vie Turner
3701 S. Peoria St
Tulsa, OK 74105
(918) 743-2222
MII Owner

Teleproduction Unlimited
Frank Laughlin
5820 South 129th East Ave
Tulsa, OK 74134-6705
(918) 252-2909
MII Owner

ViaGrafix
Mike Webster
31 South Adair
Pryor, OK 74361
(918) 825-6700
MII Owner

Oregon

Columbia Cable of OR
Jim DeChant
14200 SW Brigadoon Ct.
Beaverton, OR 97005
(503) 644-3188
MII Owner

Fishing the West
Kerry Brown
5484 SE International Way
Milwaukie, OR 97222
(503) 654-0092
MII Owner

Hultman Media Services
Gary Hultman
300 Limp Creek Road
Grants Pass, OR 97527
(503) 474-6466
MII User

KBSP
Tim Mance
4923 Indian School Rd, NE
Salem, OR 97305
(503) 390-2202
MII Owner

KMTR-TV
Kurt Thelen
3825 International Court
Springfield, OR 97477
(503) 746-1600
MII Owner

Portland Public Schools
Jim Kunze
Television Services
5210 N. Kerby St
Portland, OR 97217
(503) 280-5838
MII Owner

Professional Video & Tape
Bill Floyd
10240 SW Nimbus Ave
Tigard, OR 97223
(503) 598-9142
Dealer

Psychological Research
Foundation
Loren Parks
19460 SW Shaw
Aloha, OR 97007
(503)649-7007
MII Owner

Tektrifilm/Vaughn
Jody McNamer
1434 NW 17 th Ave.
Portland, OR 97209
(503)224-3835
MII Owner

TELETEK Video
Judy & Virgil Sipes
19275 SW Tualeasum Dr
Tualatin, OR 97062
(503)638-5035
MII Owner

Vaughn Communications
Portland, OR
800-772-2251

Pennsylvania

Action Duplication
Craig Kuptow
555 North Lane, Suite 5075
Conshohocken, PA 19428
MII User

Allen Organ Company
Clark Ferguson
150 Locust St
Macungie, PA 18062
(215) 966-2202
MII Owner

Arco Chemical
Chris Myers
3801 Westchester Pike
Newtown Square, PA 19073
(215) 359-2746
MII Owner

Ascension Video
Jim Bode
48 A St.
Northumberland, PA 17857
(717) 473-9733
MII Owner

Barieb Wallace Heilman
Productions
Pamela Wallace
1680 Mine Site Rd
Allentown, PA 18103
(215)395-7176
MII Owner

Bell Atlantic
Morris Hawk
1 Parkway, 2nd Floor
Philadelphia, PA 19102
(215) 466-3896
MII Owner

Cablevision of Johnstown
Jamie Reseman
120 Southmont Blvd.
Johnstown PA 15905
(814) 535-6551
MII User

CamCast Cable
Jim Enix
11400 NE Ave
Philadelphia, PA 19116
(215)961-3813
MII Owner

Comtel Instruments
Sandy Riscoe
#9 Parkway Ctr Ste 180
Pittsburg, PA 15220
(412)922-5720
Tape Supplier

Cornerstone TV
VTR Maintenance Dept.
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Erik Ciel Videotaping
1102 Denise Circle
Phoenixville, PA 19460-1815
(215)933-3380
MII User

Grove World-Wide
Brad Gentile
1565 Buchanan Trail East
Shady Grove, PA 17256
(717) 597-8121

John McKee Productions, Inc.
John McKee
1111 Fawcett St
White Oak, PA 15131
(412) 664-7583
MII Owner

Mine Safety Appliance Co.
Josh Beyer
PO Box 426
Pittsburgh, PA 15230
(412) 867-3198
MII Owner

NAMEDLOC Inc
Lon Crosby
430 Hollybush Rd
Bryn Mawr, PA 19010
MII User

Pittsburgh Televideo Inc.
Kurt G. Hess
1738 N. Highland Rd.
Suite 103
Pittsburgh, PA 15241
(412) 833-6370
MII Owner

Pro Video
Steve Zampana
1001 Sussex Blvd
Broomhall, PA 19008
(215)328-7448
Dealer

Quail Video Products
Bill Frazier
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Quail Video Products
Brian Neer
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Reel Video Productions
Mark Johnson
300 Roosevelt Ave
Holidaysburg, PA 16648
(814)695-8054
MII Owner

RPC Video
Paul Hauser
384 Route 909
Verona, PA 15147
(412) 828-1414
Dealer

SMI Productions
Stan Mack
5100 Tighman St
Suite 20
Allentown, PA 18104
(215)398-8200
MII User

St. Margaret's Hospital
Rich Moore
815 Freepord Rd.
Pittsburgh, PA 15215
(412)784-3252
MII Owner

Video Spectrum
Wayne Stephany
630 Hedgewick Dr
Lancaster, PA 17603
(717) 394-4042
MII Owner

WICU-TV
Vincent Ugoletti
3514 State St.
Erie, PA 16508
(814) 454-5201
MII Owner

WHYY
John Collins
150 N. 6th Street
Philadelphia, PA 19106
(215) 351-1274
MII Owner

WIAC
Rob Abele
1949 Hickory Ln
Johnstown, PA 15905
(814) 255-7600
MII Owner

WPGH-TV
John Getz
750 Ivory Ave
Pittsburgh, PA 15214
(412) 931-8141
MII Owner

WPPT-TV
Chief Engineer
PO Box 2809
Pittsburgh, PA 15230
(412)856-9010
MII Owner

WSEE-TV
Dan Nungesser
1220 Peach St
Erie, PA 16501
MII Owner

Rhode Island

Colony Cable
Dave Rubblett
169 Weybosset Street
Providence, RI 02901-0969
(401)277-7832
MII Owner

Heritage Cable
Joe Stafford
PO Box 518
Lincoln, RI 02865
(401) 765-6652
MII Owner

Logeographics
Maria Houde
PO Box 23535
Providence, RI 02903
MII User

Mark Gordon
145 Hill Side Ave
Providence, RI 02914
(401) 273-0412
MII Owner

Narragansett TV
William Hague
25 Catamore Blvd
E Providence, RI 02920
(401)438-3317
MII Owner

WPRI
Jim Costa
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

WPRI
Mark Gordon
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

South Carolina

Action Video Productions
Tommy Canabias
9 E. Parkins Mill Rd
Greenville, SC 29607
(803)297-8865
MII Owner

Cable Ad Connection
Dave Rodney
PO Box 746
Johns Island, SC 29457
MII User

Greenville Technical College
Michael Conet
PO Box 5616
Greenville, SC 29606-5616
(803)250-8363
MII Owner

Motion Pictures Inc
Bruce Coy
554 Johnnie Dodds Blvd
Mt. Pleasant, SC 29464
(803)881-9997
MII Owner

Prime Cuts Productions
Lenny Spears
247 Riverland Dr
James Island, SC 29412
(803)762-0719

Ron Shecut
3404 Keenan Dr
Columbia, SC 29201
(803)765-2299
MII User

Sound & Images
Fess Shelton
PO Box 26895
Greenville, SC 29616
(803)288-8400
MII Owner

Total Audio Visual Services
Allan Dox
1 Winsor Cove
Columbia, SC 29223
(803)788-1333
Dealer

Video South Productions
David Haskell
105 Cypress Plaza
PO Box 2249
Myrtle Beach, SC 29578
(803)236-3030
MII Owner

Walton Productions
Stan Walton
158 Campondale Rd.
Columbia, SC 29210
(803) 356-4880
MII Owner

WBTW
Doug Carter
PO Box 100530
Florence, SC 29501
(803) 662-1565
MII Owner

W.H. Platts Company
Billy Platts
710 King Street
Charleston, SC 29403
(803)723-7604
Dealer

South Dakota

Department of Ag
Communications
Stuart Folt
PO Box 2231, SDSU
Brookings, SD
(605)688-4307
MII User

KSFY
Doug Loos
300 N. Dakota Ave,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

KSFY
Eugene Schnitz
300 N. Dakota Ave,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

South Dakota Public
Broadcasting
Wayne Nelson
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public
Broadcasting
Larry Conlon
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public
Broadcasting
Daniel Schiedel
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public TV
Peter Egart
PO Box 22188
Brookings, SD 57007-2399
(605)688-4191
MII Owner

Tennessee
Allied Communications
Corp.
Mark Conrad
PO Box 101482
Nashville, TN 37224-1482
(615)391-5500
MII Owner

Allied Comm Corp
Ken sparnell
2774 S. Mendenhall #6
Memphis, TN 38115

Astro Audio Visual Inc
Ed Corbett
7507 North Shore Drive
Knoxville, TN 37919
(615)691-7551
Dealer/Owner

Brentwood Music Inc
Ricky Blair
316 Southgate Ct
Brentwood, TN 37027

Linden Communication Group
Michael Stevenson
17 W. Portotoc Suite 207
Memphis, TN 38103
(901) 523-0506
MII User

Miles & Associates
John Miles
755 Broad St NW
Cleveland, TN 37311
MII Owner

McKee Foods Corp.
Tom Hunter, Mgr.
AV Division
10260 McKee Rd
Box 750
Collegedale, TN 37315
(615)238-7111 x2382
MII Owner

Shop At Home Network
Dennis Wilson
P.O. BOX 12600
Knoxville, TN 37012-0600
(615) 688-0300
MII Owner

Sifford Video
Lawson Turk
121 Lyle Ln
Nashville, TN 37210
(800)251-1009

Video Ideas
4762 Highway 58
Suite C
Chattanooga, TN 37416
(615) 894-2677
MII Owner

WLIT-TV
Mike Brunstetter
PO Box 966
Martin, TN 38237
(901)587-7561
MII Owner

WMC-TV
Mike Schwartz
1960 Union Ave.
Memphis, TN 38104
(901) 726-0355
MII Owner

WMC-TV
Perry Cain
1960 Union Ave.
Memphis, TN 38104
(901) 726-0355
MII Owner

World Class Productions
Frank Weeks
1300 East 9th Ave
Johnson City, TN 37601
(615)928-5753
MII Owner

WZTV
Ed Mizdett
631 Mainstream Dr
Nashville TN 37228
(615) 244-1717
MII User

Texas

Accelerated Christian Education
Don Gray
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accelerated Christian Education
Vincent Smith
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accent Audio/Video Inc.
Robert Beene
13616 Neutron Rd
Dallas, TX 75244
(214)458-0501
Dealer

Accent Audio/Video Inc.
Ralph Luke
13616 Neutron Rd
Dallas, TX 75244
(214)458-0501
Dealer

Aestheticians Int'l Video Inc.
Ron Renee
3606 Prescott Ave Apt C
Dallas, TX 75219-2151

Audio Visual Productions
Louis Saldana
1801 Nickerson
Austin, TX 78704

Christian Video Ministries
J.D. Dunsen
HCR 2
Beeville, TX 78102
(512) 358-3416
MII Owner

CompuTrac, Inc.
Roger Young
222 Munciple Dr.
Richardson, TX 75080-3583
(214) 234-3888
MII Owner

Design Comm Group
Michael Walters
206 Brocton
Victoria TX 77904
(512) 575-4952
MII User

ECI Video
Shawn Sterling
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x224
Dealer/Repair Center

ECI Video
Johnny Griffin
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x218
Dealer/Repair Center

ECI Video
Mel Joiner
2809 Ross Ave
Dallas, TX 75201
(800)880-9400
Dealer/Repair Center

ECI Video
Eddie Dunn
1309 11th st
Wichita Falls TX 76301
(817)723-8106
MII User

Envision Multimedia
a Bombart Enterprise, Inc.
Keith Rogers
9337-B Katy Freeway
Suite 308
Houston, TX 77024
(713) 690 6545
MII Owner

Foley's Video Dept.
Steve Hemphill
Video Dept
1100 Main St
Houston, TX 77002
(713) 651-7153
MII Owner

Four M. Video, Inc.
E.F. Morill
1610 N H 35
San Marcos, TX 78666-6712

Fuji Photo Film
Bob Sullivan
1628 West Crosby Road
Suite 100
Carrollton, TX 75006
(214) 466-9200
Manuf.

Hatikvah Ministries
Brian Jones
2437 Bay Area Blvd, Ste. 143
Houston, TX 77058
(713)286-2480

Highland Park High School
Steve Wilkes
Media Dept.
4220 Emerson St
Dallas, TX 75205
(214)453-4800
MII Owner

Industrial Audio Video
Mark Faulstich
2617 Bissonnet
Houston, TX 77005
(713) 524-1956
Service & Duplication

ISDL
Priya Dasi
400 Barsana Rd
Austin, TX 78737
(512) 288-7180
MII Owner

J Darrell Kirkley Inc.
Darrell Kirkley
11078 Morrison
Dallas, TX 75229
(214) 243-0013
MII Owner

Audio Visual Productions
Louis Saldana
1801 Nickerson
Austin, TX 78704

KCEN-TV
Ken Smith
PO Box 6103
Temple, TX 76503
(817)773-6868
MII Owner/Repair Center

KTAB TV
Leland Ohlhausen
PO Box 5309
Arlene TX 79608
(915)695-2777
MII Owner

KTSM-TV
Andrew Kiaka
272 Shadow Mt 59
El Paso, TX 79912
(915)532-5421
MII Owner

KTSM-TV
Gregg Davison
801 N. Oregon St.
El Paso, TX 79902
(915) 532-5421
MII Owner

KTSM-TV
Rick Vilardeil
801 N. Oregon St.
El Paso, TX 79902
(915) 532-5421
MII Owner

KXTX TV
Harold Nash
3900 Harry Hines Blvd
Dallas TX 75219
(214)521-3900
MII User

KXCV
Jerry Copeland
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXCV
Mike Jugert
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXCV
Lou Strowger
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

Light Ministries
Charles Collins
PO Box 670167
Houston, TX 77067
(713)875-4448
MII Owner

Legal Media Center
Kevin McInturff
4151 SW Freeway Suite 715
Houston, TX 77027
(713) 963-0397
MII Owner

On Location Video Services
Mel Rainer
PO Box 35637
Houston, TX 77035
(713) 728-1020
MII Owner

Pecan Video
Dan Cary
2254 Ravenwood Rd
Granbury, TX 76048
(817) 575-6800
MII Owner

Project Video
Gary Brewton
PO Box 5850
Beaumont, TX 77726
MII User

Pro Line Video
Jim McConnell
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000
MII Owner

Pro Line Video
Terry Nixon
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000 x22
MII Owner

Pro Line Video Skip Holcombe
4778 Research Dr.
San Antonio, TX 78240
(512)690-1234
MII Owner

Siam Satellite-TV
Mandonsin Katija Ari
7306 Logging Tr
Humble, TX 77346
MII User

South Plains College
Billy Alonzo
1401 South College Ave
Levelland TX 79336
(806)894-9611
MII Owner

Stillpoint Productions
Robert Castaldo
706 W. Main St
Arlington, TX 76013
MII User

Texas A & M University
Bob Matey
Video Lab
Kyle Field
College Station, TX
MII Owner

Texas Department of Public
Safety
Gene Henderson
Media Production Unit
PO Box 4087
Austin, TX 78773-0001
(512)465-2217
MII Owner

Texas Education Agency
Ernesto Mejia
1701 N Congress Ave
Austin, TX 78701-1494
(512)463-9054
MII Owner

The University of Texas
Health Science Center
Sam Dentert
Television Production Services
7703 Floyd Curl Dr
San Antonio, TX 78284
(512) 567-2220
MII Owner

The University of Texas Sports
Mike Aides
Belmont Hall
RM 224C
Austin, TX 78713
(512)471-6826
MII Owner

The Video Bye
Bob Fitch
10960 Millbridge N Dr 103
Houston TX 77070
(713)890-8364
MII User

Video One
Kevin Echols
First Texas Bldg
901 Indiana Ave., #395
Wichita Falls, TX 76301
(817) 322-9205
MII Owner

Videocomp Distributors
Russ Robbins
232 W. 38th St.
Houston, TX 77018
(713)694-6400
Dealer

Videocomp
Distributions
Tim Mitchell
3502 Courtshire
Sugar Land, TX 77478
(713)694-6400
Dealer

Vietnam Vision
David Pham
10500 Richmond Ste 150
Houston, TX 77042
(713) 780-0533
MII Owner

Utah
Brigham Young University
Roger Gunn
Communication Dept
Provo, UT 84602
MII Owner

DCE Marketing
Kenneth Foster
University of Utah
2167 Annex Bldg
Salt Lake City, UT 84112
(801) 581-5588
MII Owner

Word Perfect Corp.
Steve McHardy
1555 N. Technology Way
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(801) 228-4916
MII Owner

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KBYU-TV
Lynn Edwards
C-302 HFAC BYU
Provo, UT 84602
(801)378-3551
MII Owner

KBYU-TV
Bob Gillman
C-302 HFAC BYU
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(801)378-3551
MII Owner

Multi-Dimensional Media Svcs
Loran Swinson
9127 South 255 West
Sandy, UT 84070
(801) 561-2777
MII Owner

LDS AV
Peter Umwin
A/V Dept.
50 East North Temple
Salt Lake City, UT 84150
MII Owner

Options, Inc.
Gary Denise
970 East 3300 South, Suite 3
Salt Lake City, UT 84106
(801) 467-7421
MII Owner

Scott Nelson Productions
Scott Nelson
5006 S. Fairbrook
Holladay, UT 84117
(801) 272-5428
MII Owner

The Studio
Russ Relyea
342 W. 200 S.
Salt Lake City, UT 84101
(801)595-8800
MII Owner

TV Specialists
Bert Alvey
180 East 21st South
Salt Lake City, UT 84115

The Valley Channel
Earl Rouse
426 N 400 E
Logan, UT 84321
(801)752-7537
MII User

Utah Valley Community College
Tom Nelson
800 West 1200 South
Orem, Utah 84058
MII Owner

Video Lines
Dennis Lionbee
267 S. Mountainland
Orem, UT 84058
(801) 226-0344
MII Owner

Video Reflections
David Andrews
6086 Fontainebleau
Salt Lake City, UT 84121
(801) 272-3031
MII Owner

Video Works Television
Johan Boss
15 East 10200 South
Sandy, UT 84070
(801) 565-8754
MII User

Virtual Media
421 S 400-E
Salt Lake City, UT 84111
(801) 355-8583
MII Owner

Word Perfect Corp.
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Orem, UT 84057
(801) 228-4916
MII Owner

Word Perfect Corp.
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1555 N. Technology Way
Mail Stop K1100
Orem, UT 84057
(801) 228-4909
MII Owner

Word Perfect Corp.
Scott Myler
1555 N. Technology Way
Orem, UT 84057
(801) 228-4900
MII Owner

Xactware Inc.
Jim Loveland Jr.
313 E 1200 South,
Suite 101
Orem, UT 84058
(801) 226-2251

Vermont

Iris Multimedia
Robert Logsdan
PO Box 726
Burlington, VT 05402
(802) 865-9560
MII User

MLM Studios
Michele Moyse
Box 147 RFD2
West Brattleboro, VT. 05301

Virginia

2PM Multimedia
Jim Wine
P.O. Box 2
Linden, VA 22642
(703) 636-4142
MII Owner

AMPROD Inc.
Ken Santucci
4531 Stone Pine Court
Chantilly, VA 22021
(703) 818-1353
MII Owner

Applied Computer
Techniques
Christopher Moberg
1800 Diagonal Rd
Suite 600
Alexandria, VA 22314
(703) 684-3125
MII Owner

Walter Arandia
935 S Buchanan St #44
Arlington, VA 22204-3060

Atlantic Broadcast
320 Lee Highway N
Troutville, VA 24175

AVEC Electronics Corp.
John Heinke
711 Granby St
Norfolk, VA 23510
(804) 627-3502
Dealer

AVEC Electronics Corp.
Thomas G. Jenkins
2002 Staples Mill Rd.
Richmond, VA 23230
Dealer

AVEC Electronics Corp.
Lee Menitt
2009 Williamson Rd.
Roanoke, VA 24012
Dealer

AVS
Franklin Carrington
3330 Bourbon St.
Fredericksburg, VA 22408
(703) 371-8324
MII Owner

Henry Boisvert
4225 N. Henderson Rd
Arlington, VA 22203
MII User

Bon Adventure Video
Communications
David Jennings
3329-B Bourbon
Fredericksburg, VA 22408
(703) 372-3526

Zack Burkett Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567
(703) 854-6502
MII User

Commonwealth Film Inc
Rodney Asbridge
1500 Brook Rd
Richmond, VA 23220
(804) 649-8611
MII Owner

Creative Teleproductions
Bruce Braun
61 Arrowhead Drive
Lynchburg, VA 24502
(804) 239-3752
MII Owner

Department of Justice
Dale Linden
Bldg 27958A
Quantico, VA 22135
MII Owner

Department of Justice
Noel Herold
Bldg 27958A
Quantico, VA 22135
MII Owner

Empire Video
Robert Rositzke
3412 Ramsgate Ter.
Alexandria, VA 22309
(703) 360-6623
MII User

Evening Productions
Victoria Eves
PO Box 2065
Falls Church, VA 22042
MII User

Fairfax Hospital Media
Center
Debbie Gregory
2832 Juniper St
Fairfax, VA 22031

The Family Channel
Russ Murphy
1000 Centerville Turnpike
Virginia Beach, VA 23463
(804) 523-7874
MII Owner

Garces Communications
Rolando Garces
PO Box 3262
Reston, VA 22090
MII User

Gardy-McGrath (Intl) Inc.
Dave Gurdy
1950 Roland Clarke Pl.
Suite 100
Reston, VA 22091
(703) 620-6000
MII Owner

George Mason University
Susan Kehoe
4400 Univ. Drive, MS IF3
TV Studio
Fairfax, VA 22030-4444
(703) 993-3110
MII Owner

Gingerbread Productions
1323 Shepard Dr.
Sterling, VA 22170
(703) 450-7722

C. Mark Owerthier
7529 McWhorter Pl.#303
Annandale, VA 22003
(703) 941-6943
MII User

Health S. Medical Center
Chris Wheeler
7700 Parham Rd.
Richmond, VA 23294
(703) 527-3960
MII Owner

Network Video Services
Chuck Fazio
5600 B General Washington
Dr.
Alexandria, VA 22312
(800) 289-3827

Norfolk Naval Shipyard
A/V Department
Bill Whitford
Bldg 33 Code 120
Portsmouth, VA 23709
(804) 396-3408
MII Owner

Orthopedic Research of VA
Chris Wheeler
7660 Parham Rd.
Richmond, VA 23294
(804) 527-5960
MII Owner

Park Avenue
Teleproductions
David Trownsell
3500 Maryland Ct
Richmond, VA 23233
MII Owner

Petrel Publishing
Gene Bjerkje
312 Carry st
Williamsburg, VA 23185
(804) 229-7667
MII User

Philip Morris USA
Carmen Inge
P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
MII Owner

Philip Morris USA
Jeff Bigham
P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
MII Owner

Public Broadcasting Service
Mark Richer
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5471
MII Owner

Public Broadcasting Service
Larry Jefferson
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5204
MII Owner

Public Broadcasting Service
Keith Ellsworth
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5302
MII Owner

Reed Film & Video
Lloyd Reed
9493A Silver King Ct
Fairfax, VA 22031
(703) 385-5830
MII Owner

Roadside Memorial Hospitals
Edward Hamilton
Audio/Visual Ed
PO Box 13367
Roanoke, VA 24033
(703) 981-7673
MII Owner

Russell & Associates
Sam Russell
P.O. Box 877
Mission, VA 24354
(703) 783-2251
MII User

Sallie Mae
Charlie Hite
200 Fairbrook Dr
Hemdon, VA 22070
(703) 834-5737
MII Owner

Signet Bank
Mike Blacker
Video Department
11013 W. Broad St. Rd.
Glen Allen, VA 23060
(804) 0747-2064
MII Owner

Southwest Virginia Community
College
Kevin Rooney
P.O. Box SVCC
Richlands, VA 24641
(703) 964-2555 x552
MII Owner

Stephen Berry Production
Services
Stephen Berry
4512 Southampton
Richmond, VA 23235
(804) 320-0758
MII Owner

Steve Radcliffe
Commanding Officer
NETSCLANT BLDG W-313
Attn: N52 Naval Station
Norfolk, VA 23511-6197

Thomas Communications
William Ayward
2550 Huntington Ave
Suite 205
Alexandria, VA
(703) 329-0102
MII User

Ultra-Sound A/V
Matt Bright
10108 Timberlake Rd
Lynchburg, VA 24502
(804) 237-4549
MII Owner

Union Theological Seminary
John Coffman
Media Services Dept.
3401 Brook Rd
Richmond, VA 23227
(804) 278-4330
MII Owner

Video Services, Inc.
Jim Howell
9305 Broad Meadows Rd
Glen Allen, VA 23060
(804) 346-0835
Repair

Virginia Baptist Board
Glenn Stirling
P.O. Box 8568
Richmond, VA 23226
(804) 672-2100
MII Owner

WRLH-TV
Eldon Brown
1925 Westmoreland St
Richmond, VA 23230
MII Owner

WVPT-TV
John Hedger
298 Port Republic Rd
Hamsonburg, VA 22801
(703) 434-5391
MII Owner

Zack Burkett Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567

Zion Systems
Richard Hiett
1361 Lincolnshire Dr.
Harrisonburg, VA 22801
(703) 433-7700
MII User

Washington

Blue Mountain Broadcasting
Lynelle Childs
PO Box 205
College Place, WA 99324
(509) 529-9149
MII User

Boyd Medical Productions
Larry Boyd
PO Box 61025
Seattle, WA 98121

Bristol Productions
Carl Schmidt
2401 Bristol Court SW
Olympia WA 98502
(206) 754-4260
MII Owner

Digital Reality
Paulo DeAndrade
13800 SE 79th Dr.
Renton, WA 98059-3200
(206) 227-5783
MII Owner

KEPR
Don Eekis
PO Box 2648
Tacoma, WA 99302
(509) 547-0547
MII Owner

KHQ
Don Carmichael
P.O. Box 8088
Spokane, WA 99203
(509) 448-4600
MII Owner

KHQ
Jeff Hite
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
MII Owner

Kostov & Assoc. Multimedia
Studios
Michael Kostov
221 First Ave West, Ste 120
Seattle, WA 98119
(206) 285-2797
MII Owner

Kramer Video
Tom Kramer
PO Box 22446
Seattle, WA 98122
(206) 322-6555
MII Owner

Lon Gibby Productions
Lon Gibby
East 113 Magnesium
Spokane, WA 99208
(509) 467-1113
MII Owner

Mountain View TV
Anthony Evans
1500 SE Blaimont Dr
Vancouver, WA 98684
(206) 253-2588
MII Owner

National Videotape Co.
Iris Seimera
4200 23rd Ave W
Seattle, WA 98199
Supplier

PS Media Video Productions
Rich Kraemer
PO Box 4005
Tumwater, WA 98501
(206) 786-1686
MII Owner

Professional Video & Tape
Dorel Colbert
917 134th St
S.W. ste. A8
Everett, WA 98204
(206) 743-8811
MII Dealer

Puget Sound Power & Light
Company
Charles Nishida
PO Box 97034
OBC-09W
Bellevue, WA 98009-9734
(206) 454-6363 x3231
MII Owner

Seabird Video
Joshua Gordon
19710 63rd Lane N.E.
Seattle, WA 98155
(206) 483-8919
MII Owner

TDS Mediaquest
Wayne Dymess
11123 SE 208th St.
Kent WA 98031
(206) 852-1074
MII User

University of Washington
Al Ross
8022 27th NE
Seattle, WA 98115-4633
(206) 543-9023
Media Center

University of Washington
Jack Armstrong
Instructional Media Svcs
Main St. DG-10
Seattle, WA 98195
MII Owner

Video Now, Inc.
Sion Delmore
610 S. Central Ave.
Kent, WA 98032
(206) 852-1186
MII Owner

Videoland Productions
Mitch McGeary
805-C College St. SE
Lacey, WA 98503
(206) 491-1332
MII Owner

Walla Walla College
Ken Priddy
204 S College Ave
College Place WA 99324
(509) 527-2307
MII User

Washington Natural Gas
John Cox
815 Mercer Street
Seattle, WA 98111
(206) 622-6767
MII Owner

Washington Natural Gas
Chris Nardine
815 Mercer Street
Seattle, WA 98111
MII Owner

West Virginia

AV Media Services
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615 9th St.
PO Box 2523
Huntington, WV 25726-2523
MII Owner

AV Media Services
Jim Cornett
615 9th St.
Ste 604 Box 2
Huntington, WV 25701

Consolidated Media Systems
Larry Cox
PO Box 649
Scott Depot, WV 25560
(304) 744-4804
Supplier

E.I. Dupont
Jack Green
901 W. Dupont Ave.
Bella, WV 25015
(304) 357-1835
MII Owner

Seneca Communications Inc.
Chuck Sizemore
P.O. Box 460
Dunbar, WV 25064-0460
(304) 766-8740
Dealer

Spectra Media, Inc.
Gary Simmons
2410 Woodland Dr
South Charleston, WV 25303
(304) 744-7725
MII Owner

West Virginia University
Dept. Radio & TV
Rt 10 Box 3048
Ramada Rd
Morgantown, WV 26506
MII Owner

WOAY-TV
Jim Martin
RTE 16 South
Oak Hill, WV 25901
(304) 469-3361
MII Owner

WVAH-TV
Raymond Beckner
11 Broadcast Plaza
Harrison, WV 25526
(304) 757-0011
MII Owner

WYVN
Bill Hoffman
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6060
MII Owner

Wisconsin

Anim8
John Acheson
3407 Victory Ave.
Racine, WI 53405
(414) 634-2050
MII Owner

Avonix
Ken Muehlbauer
P.O. Box 505
3495 N. 124th St
Brookfield, WI 53008-0506
(414) 783-6050
Dealer/Repair Center

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Avonix
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Camera Corner Inc.
Earl Neville
529 N. Monroe St.
Green Bay, WI 54301
Dealer

Michael Bena
2976 Albert Dr
Green Bay, WI 54311
(414) 431-2555
MII User

Centercom
Bob Harmon
5737 W. Hemlock Street
Milwaukee, WI 53223
(414) 353-2001
MII Owner

C.F. Struck Corp.
Charles F. Struck
PO Box 307
W51 N545 Struck Ln
Cedarburg, WI 53012
(414) 377-3300
MII Owner

David Larson Productions
David Larson
5910 N. Lilly Road
Menomonee Falls, WI 53051
(414) 252-4122
MII Owner

DVS Video Productions
Doug Cooper
1615 Henderson
Beloit, WI 53511

Eaton Corporation
Jim Heise
4201 N. 27th St
Milwaukee, WI 53216
(414) 449-6216
MII Owner

Excel Communications
Jim Dorman
3487 N 124th St
Brookfield, WI 53005
(414) 786-6886
MII Owner

Finstar Corporation
Frank Detzer
777 East Wisconsin Ave.
Milwaukee, WI 53202
(414) 765-6228
MII Owner

Fraser Orton Productions
Dennis Fraser
2150 Memorial Dr.,
Suite 212
Green Bay, WI 54303
(414) 494-6150
MII Owner

Image Makers Advertising
John Wittak
740 North Pilgrim Pkwy
Elm Grove, WI 53122
(414) 783-1709
MII Owner

Moraine Park Technical College
Edward Bok
235 N. National Ave.
P.O. Box 1940
Fond Du Lac, WI 54936-1940
(414) 924-3371
MII Owner

NWTC
John Siemerling
PO Box 19042
Green Bay, WI 54307-9042

Northeast Tech. College
John Siemerling
PO Box 19042
Green Bay, WI 54307-9042
(414) 498-5495
MII Owner

Paul Hying
218 12th Ave
Green Bay, WI 54303
(414) 484-8711
MII User

P.A. Bergner & Co.
Jim Bzycek
331 W. Wisconsin Ave.
Fourth Floor
Milwaukee, WI 53203
(414) 347-3207
MII Owner

Promotions Unltd Corp
Jay McColburn
7601 Durand Ave
Racine WI 53126
(414) 554-8484
MII User

Reimers Photo Material Co.
Dan Fritz
300 E. Bay
Milwaukee, WI 53207
MII Owner

Studio Gear
Robert Wiese
126 N. Jefferson St.
Milwaukee WI 53202
(414)225-3777
MII User

Universal Production Int'l
Bob Kamea, Jr.
4415 W. Forrest Home Ave.
Milwaukee, WI 53219
(414)321-0874
MII Owner

University of Wisconsin
Bager Football
1440 Monroe St.
Madison, WI 53711
MII Owner

Vaughn Duplication
Services
Tom Brunhart
700 West Michigan Ave, Ste 150
Milwaukee, WI 53233
(414)276-6511
MII Owner

VIDTEK
James Lillis
9235 W. Capital Dr.
Milwaukee, WI 53222
(414) 466-7488
MII Owner

Wausau Insurance
Paul Hunsanger
The Westwood Conference
Center
1800 W. Bridge St.
Wausau, WI 54401
(715)847-7772
MII Owner

Worthwhile Films
Steve Breaker
333 W. Milfill St.
Madison, WI 53703
(608) 251-8855
MII Owner

WYOU
Frank Maiale
1619 Monroe St.
Madison, WI 53711-2021
(608) 258-9644
MII Owner

Wyoming

KWCW TV
Gregory Ray
2660 Peck Ave
Riverton, WY 82501

KWCW TV
Roger Hicks
2660 Peck Ave
Riverton, WY 82501

Pronghorn Productions
Dudley Irvine
PO Box 703
Lander, WY 82520
(307)332-9714
MII Owner

Canada

Alberta

AVICOM Industrial Comm.
Ivan Wilbert
12860 - 149th St.
Edmonton, Alberta
TSV 1A4
MII Dealer

EM/Media
Jim Goertz
#200 - 116 - 8th Ave. S.W.
Calgary, Alberta T2P 1B3

Glenrose Rehab. Hospital
Randy Robertson
10230-111 Ave.
Edmonton, Alberta
T5G 0B7

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Media Services
Peter Brown
Bldg A Room 383
10700 - 104 Ave.
Edmonton, Alberta
T5J 4S2

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Media Services
Ted Zazula
Bldg A Room 383
10700 - 104 Ave.
Edmonton, Alberta
T5J 4S2

Lethbridge Cablenet
Mark Doran
1232 - 3 Ave. South
Lethbridge, Alberta
T1J 0J9

Montage Communications
Michael Pryzanka
Lower Floor
611-10th Ave. S.W.
Calgary, Alberta T2R 0B2

Shaw Cablesystems
Emile Posenko
7605 50th St.
Edmonton, Alberta
T6B 2W9

Shaw Cablesystems
Gene Sydor
7633-50 Street
Edmonton, Alberta
T6B 2W9

British Columbia

Marine Video
Peter Sara
1955 Wylie St.
Vancouver, B.C. V5Y 3N7
MII User

Shaw Cable
Sergio Costare
1471 Pemberton Ave.
North Vancouver, B.C.
V7P 2R9

Shaw Cable
Paul Scorsone
1471 Pemberton Ave.
North Vancouver, B.C.
V7P 2R9

Shaw Cable
Peter Williams
1471 Pemberton Ave.
North Vancouver, B.C.
V7P 2R9

The Videomaker
Sig Poeppel
2160 Van Horne Drive
Kamloops, B.C. V1S 1L7

VIDCOM
Michael Olek
3-1854 West First Ave.
Vancouver, B.C. V6J 1V5

VIDCOM
Bob deWaser
3-1854 West First Ave.
Vancouver, B.C. V6J 1V5
MII Dealer

Manitoba

Canadian Pacific Railway
Ron Lesicki
Jarvis & McPhillips
Winnipeg, Manitoba
R3B 0J7

Servo Electronics Ltd.
Roger Kiendl
6th Floor
138 Portage Ave. East
Winnipeg, Manitoba
R3C 0A1
MII Dealer

Nova Scotia

Halifax Cable
Brett Smith
PO Box 8660, Str A
5841 Bilby St. Halifax
Nova Scotia
B3K 5M3

Instructor Aids, Ltd.
Jim Davidson
55 MacDonald Ave.
Burnside Industrial Park
Dartmouth, Nova Scotia
B3B 1T9
MII Dealer

Michelin Tires Cda.Ltd
Deve Titus
PO Box 399
New Glasgow
Pictou City,
Nova Scotia
B2H 5S6

Ontario

ADCOM Electronics
Gary McKoen
310 Jandson St.
Unit #1
Toronto, Ontario
M8Z 5T6
MII Dealer

Advanced Video Prods
Mark Geier
28 Dwyer Ct.
Cambridge, Ontario
N1R 7A4

AEC Computers
Jarrn Teng R.R. #7
Providence Line
Peterborough, Ontario
K9J 6X3

Agincourt Productions
Perren Baker
20 Kinnear Court
Richmond Hill, Ontario
L4B 1K8

Asian Television Network
Prakash Naidoo
130 Pony Dr.
Newmarket, Ontario
L3Y 7B6
(416) 836-6460

Asian Television Network
Shan Chandrasekar
130 Pony Dr.
Newmarket, Ontario
L3Y 7B6

Atchison Prod. Services
Don Atchison
1589 Drake Ave
Ottawa, Ontario K1G 0L7

Axiom Productions
Gerry Matthews
69 Raymond Street
Guelph, Ontario N1H 3S4

CBC - Windsor
Bruce Taylor
825 Riverside Drive W.
Windsor, Ontario N9A 1K7

CBC - Windsor
Rick Baillargeon
825 Riverside Drive W.
Windsor, Ontario N9A 1K7

CFMT - CH. 47
Frank BrunoP
545 Lakeshore Blvd. West
Toronto, Ontario M5V 1A3

CFMT - CH. 47
Brian Harding
545 Lakeshore Blvd. West
Toronto, Ontario M5V 1A3

Corona Communication
Doug Reynolds
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Sudbury, Ontario P3A 3T3

CKCO-TV
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Kitchener, Ontario N2G 4E9

Edcom Multi Media
Rich Krumer
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Kitchener, Ontario
N2B 2E1

Edcom Multimedia
William Webster
P.O. Box 4324
London, Ontario
N5W 5J6
MII Dealer

Humphries Productions
Stan Humphries
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Guelph, Ontario N1C 1A1

Image Projection
John Chyuzia
15 Capella Court
Unit 109
Nepean, Ontario K2E 7X1

Lambton College
Marvin Newcombe
PO Box 969
Sandia Ontario N7T 7W2 Canada

Maximum Productions
Michael Jerome
790 Cochrane Dr.
Markham, Ontario L3R 8E1

MBST Lifetime Prod.
5 DeWitte Court
Markham, Ontario
L3P 3Y4

MacLean Hunter Cable
Manny Floriano
Parkdale Studio
47 Lisgar St.
Toronto, Ontario
M6J 3T4

MacLean Hunter Cable
Rob Barrie
80 Worcester Rd. Etobicoke,
Ontario
M9W 1K7

MacLean Hunter Cable
Merle Zorbe
80 Worcester Rd. Etobicoke,
Ontario
M9W 1K7

MacLean Hunter Cable
Jim Chapman
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Meta Media Productions
Andrew Ruhl
33 Norwich Street East
Guelph, Ontario
N1H 2G7

Municipality
of Toronto
Community Services Dept
Paul Downey
590 Jarvis St 6th Floor
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M4Y 2J5

North York School Board
Neville Dean
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North York, Ontario, N2R 2V4

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George Dougherty
100 McCaul Street
Toronto, Ontario M5T 1W1

Ontario College of Art
Michael Page
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Toronto, Ontario M5T 1W1

Queens TV
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Queens University
Kingston, Ontario
K7L 3N6
MII User

Rainbow Video Concepts
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Kitchener, Ontario
N2B 3J2

Ryerson Poly Technical
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Tech Services
1430 Trafalgar Road
Oakville, Ontario
L6H 2L1

Sheridan College
Ken Walker
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Soft Science Associates Ltd.
Eric Harris
R.R. #1
Gore's Landing, Ontario
K0K 2E0

Special Event Video Productions
Jim Huber
1911 Baseline Rd #100
Ottawa, Ontario K2C 0C7

St. Clair College
Roger Faubert
2000 Talbot Road West
Windsor, Ontario N9A 6S4

Unique Video Production
Bob Jackson
2552 Howard Ave.
Windsor, Ontario N8X 3V9

University of Toronto
Ron Beardon
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563 Spadina Ave.
Toronto, Ontario
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University of Toronto
Ernie Lopez
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North Wing, Room 27
Toronto, Ontario
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Dave Walton
Stedman Bldg.
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Toronto, Ontario M3J 1P3

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Electronics
Bill Woods
17 Buell Rd
Merridale, R.R.5
Charlottetown, PEI
C1A 7J8

York Point Productions
Stewart Smith
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Charlottetown, PEI
C1A 6B5

Island Cablevision
Wendall Ellis
100 Cable Court
Charlottetown, PEI
C1B 1A9

Quebec

Concept Videoscope
Claude Pdpin
100 bld Antonio Barretta
Joliette, Quebec
J6E 1E5

CKSH-TV
Marcel Aganier
340 Boul. Industriel
Sherbrooke, Quebec
J1L 1Z9

CKTM-TV
Trois Rivieres
4141 St. Jean Blvd
Trois Rivieres, Quebec
G9A 5G3

Dodier Design
M.Y. Dodier
635 Riel
Ascot, Quebec
J1H 5V7

Hautes Etudes Commern.
Serge Larivee
5255 Avenue Decelles
Montreal, Quebec
H3T 1V6

Infographie
Michel Faubert
520 Landreville, Unit 1A
Ile des Soeurs, Quebec
H3E 1B4

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8270 Mayrand
Montreal/PQ H4P 2C5

Inter-Cite Video, Inc.
Harold Schneider
8270 Mayrand
Montreal, Quebec
H4P 2C5
MII Dealer

Le Studio du Centre-Ville
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Montreal, Quebec
H3G 2E3

NGW Communications
Charles Warren
2366 Gaivani St.
GIN 4G4
MII Dealer

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Denis Rivard
3740 Boul. Matte
Brossard, Quebec

Premier Choix TVEC Inc.
Chantal Gagnon
2100 Ste - Catherine Quest
#800
Montreal, Quebec H3H 2T3

Productions du Dehje
Jean Perrier
797 Valiquette
Verdun, Quebec
H4H 2E1

Projet IMAGE
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4565, Chemin de la Reine
Marie
Montreal, Quebec
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SportAction Video
2323 Boul. Versant Nord
Suite 204
St. Foy, Quebec G1N 4P4

Tele Metropole Inc
Sylvain Jarmotte
1600 Maisonneuve East
Montreal H2L 4P2

Universite de Montreal
Services Audiovisuels
Jean-Marie Herbert
CP 6128, Succ. A
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